

## SOCIAL MEDIA PORTFOLIO: BAJA MILAGRO NILAI



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#### **Executive Summary**

Baja Milagro Nilai is an online business that based on Nilai, Negeri Sembilan. This business offers Baja Milagro, an organic fertiliser, to anyone who owns plants. All sorts of plants may be utilized with this product, including flowers, vegetables, and fruits. Additionally, the advantage of this product is to improve and maximize plant outcomes through increasing the absorption of nutrients and water from the soil. Haji Mat Haji Jantan Sdn. Bhd. owns the Baja Milagro brand, which is represented by Baja Milagro Nilai that act as an agent.

The key objective of Baja Milagro Nilai is to deliver an excellent product that will impress customers and have a positive impact on their plants. Because Baja Milagro Nilai values customer relationships, I want to deliver high-quality products with freebies, and I have equipped myself with gardening and plant understanding so that I can answer any questions that my customers may have. Baja Milagro Nilai's target market is a group of people who are primarily interested in gardening and farming, and who are most likely middle-aged adults.

It already has a large number of loyal customers in Malaysia, Baja Milagro has become a topselling product among competitors fertilizer products. We do, however, have challenges since we are still unable to offer fertilizer for hydroponic plants. The general operating strategy is that we want to supply items to our customers while also imparting plant expertise, but most importantly, we want to provide the finest possible service to our customers.

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### 2.0 Introduction to Business

### 2.1 Business Information Sheet

Name of Business		Baja Milagro Nilai
		BAJA MILAGRO NILAI
Name		Maria Hanis Binti Abdul Mutalib
Phone Number		012-315 0113
Email		mariahanis1312@gmail.com
Official business email address		bajamilagro.mh@gmail.com
FB webpage address		https://www.facebook.com/bajamilagronilai
Brand name		Baja Milagro
Online business mode		Stock Agent
Nature of business		Selling and trading of fertilizer
Type of products		Organic Fertilizer
Main competitors		Baja AB, Ezigrow, Champion 555, Baja Kopi
Startup capital		RM 380
Product selling price		RM 25/pack
Cost of the product		RM 15/pack
Supplier / Brand Owner Name		Baja Milagro
Contact Details of Brand Owner	:	Name: Haji Mat Haji Jantan
owner		Company Name: Haji Mat Haji Jantan Sdn. Bhd.