

FACULTY OF BUSINESS AND MANAGEMENT

BACHELOR OF BUSINESS ADMINISTRATION (HONS.) HUMAN RESOURCE MANAGEMENT

PRINCIPLES OF ENTREPRENEURSHIP (ENT530) SOCIAL MEDIA PORTFOLIO

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EXECUTIVE SUMMARY

Rosha Fragrance Mist was established on April 2021. I have become an agent of the top-rated beauty products which is Avon. I have chosen their one of the best products namely Avon Sheer Passion Fragrance Mist because I would like to share my experience with their fragrances with other women. Furthermore, in this pandemic, I would like to earn my own side income online.

My target audience is a group of people who loves to try new fragrances and like to smell good. Fragrances make you smell like a diva while also elevating your confidence, good taste, and praising your character. If you want to smell great all day but do not want to spend a fortune on a bottle of fragrance, do not worry because our fragrance mists are affordable and long-lasting scents for all you women out there who do not want to spend a lot of money on a bottle of fragrance.

Social media is becoming a part of life today, especially in developing countries such as Malaysia. Social networking is now a vital part of everyday life. Referring to the current situation, social media helps us preserve that reputation by providing us opportunities to communicate directly with my customers as I have never before. That also means that I receive real consumer feedback directly from the source, more quickly than ever before, and it is a good way to gain audience by including my business in this platform.

At the moment, Rosha Fragrance Mist only owned and work by Alia Natasha. My business also uses the Facebook page as a platform to attract online customers, gain more awareness and generate income at once. I will promote about my business, Rosha Fragrance Mist by doing teaser post, soft sell and hard sell as our business postings on Facebook to promote the products.

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2.0 INTRODUCTION OF BUSINESS

2.1 NAME AND ADDRESS OF BUSINESS



The name Rosha Fragrance Mist is a combination of my mother's name Rosnah and my name Natasha. I use this combination name because my mother is the one who inspire me to become a businesswomen like her.

Rosha Fragrance Mist is located at Residensi Bistaria, Taman Ukay Bistari, 68000 Ampang, Selangor.

2.2 ORGANIZATIONAL CHART



Name & Position	Career Highlights
Alia Natasha	o Currently studying at UiTM Puncak Alam in
Binti Mohd Shah	Bachelor in Human Resources Management.
(Owner and Founder of	o Graduated from UiTM Raub in Diploma
Rosha Fragrance Mist)	Banking Studies.