UNIVERSITI TEKNOLOGI MARA

AN ASSESSMENT OF THE IMPACT OF BUSINESS INCUBATION ECOSYSTEM TO FIRM'S PERFORMANCE IN MTDC TECHNOLOGY CENTRE

MOHD IZWAN BIN YUSOF MOHD KHAIRUL HAZWAN BIN MOHD RAZALI MUHAMMAD NUR SYAFIQ BIN ABD KADIR

Dissertation submitted in partial fulfillment of the requirements for the degree of

Master in Business Administration

Arshad Ayub Graduate Business School

JANUARY 2019

ABSTRACT

There has been an increased interest in business incubation programs due to the rapid growth of the business incubators in developed and developing countries. Likewise, Malaysia has put forth the importance of entrepreneurship as the key driver to the national economic development to achieve the Malaysia Vision 2020. In conjunction with this, MTDC was established to promote business incubation program as one of their primary program to realise Malaysia's vision. Therefore, five business incubators initiated in the Universities and Research Institution within Johor and Selangor states. However, there has been a lack of study towards the performance of a business incubation program under the initiatives of the MTDC since its establishment. Thus, this study aimed to understand the performance of the business incubation program. A conceptual framework of the measurement for the firm's performance of the business incubation program was built and had identified five key indicators as the measurement indicators. A quantitative method was used in this study using a structured questionnaire instrument distributed to respondents. The results show a significant positive relationship between incubator ecosystems (infrastructure and facilities, business advisory and support, networking and connectivity, financial support services) and the firm's performance. An implication for business incubation program is the systematic measurement indicators for MTDC to assist in their future decisions on the service improvement, continuation or modification for their incubator services and ecosystems.

ACKNOWLEDGEMENT

To His Most Gracious and Most Merciful, we would like to express our gratitude as this report finally comes to its conclusion and submitted. Next, we would like to thank our ABR advisor for the continuous support and assistance. We would also like to extend our gratitude to the organization which has participated in this study, for sharing much needed information on its operations. On a more personal note, we would like to thank our parents, family members and friends for their endless love and encouragement in completing this report. Last but not least, to any individuals who have supported, helped and worked with us throughout our journey to complete our Master's Degree, we thank you from the bottom of our hearts.

TABLE OF CONTENTS

AUTHOR'S DECLARATION ABSTRACT ACKNOWLEDGEMENT TABLE OF CONTENTS LIST OF TABLES LIST OF FIGURES LIST OF ABBREVIATIONS CHAPTER ONE: INTRODUCTION		
1.2	MTDC Incubation and Technology Centres	3
1.3	Problem Statement	4
1.4	Objectives of the Study	6
1.5	Research Questions	6
1.6	Significance of the study	7
1.7	Research Scope and Limitations of the study	7
1.8	Organization of the Report	7
1.9	Summary of the chapter	8
СНА	PTER TWO: LITERATURE REVIEW	9
2.1	Introduction	9
2.2	Business Incubators (BIs)	9
2.3	Benchmark and Comparisons between MTDC and Malaysian Industry-	
	Government Group for High Technology (MIGHT)	11
2.4	Firm Performance (FP)	12
2.5	Infrastructure and Facilities (IF)	13
2.6	Business Advisory/ Support Services (BASS)	14
2.7	Networking and Connectivity (NC)	14
2.8	Financial Support Services (FSS)	14
2.9	Relevant Model/ Theory	15
	2.9.1 Business Incubation Model	15
2.10	Research Framework	17
2.11	Hypothesis Development	17
2.12	Summary	20

CHA	PTER 7	THREE: RESEARCH METHODOLOGY	21	
3.1	Introduction			
3.2	Research Design			
3.3	Unit of Analysis, Population and Sample			
	3.3.1	The Population and Sample Size	22	
	3.3.2	Sampling Technique	23	
3.4	Data Collection Procedure			
3.5	Measurement of the Dependent Variable			
3.6	Measurement of the Independent Variables			
	3.6.1	Measurement of the Independent Variables – Infrastructure and		
		Facilities	25	
	3.6.2	Measurement of the Independent Variables – Business Advisory		
		/Support Services.	26	
	3.6.3	Measurement of the Independent Variables – Networking and		
		Connectivity.	27	
	3.6.4	Measurement of the Independent Variables – Financial Support		
		Services.	27	
3.7	Questionnaire Design			
	3.7.1	Section A: Company Characteristics	28	
	3.7.2	Section B: Business Incubation Ecosystems	28	
3.8	Validity Analysis			
	3.8.1	Pilot Study and Item Analysis	29	
3.9	Reliability Analysis		29	
3.10	Techniques of Data Analysis		30	
	3.10.1	Descriptive Analysis	30	
	3.10.2	2 Correlation Analysis	30	
	3.10.3	Multiple Regression Analysis	31	
3.11	Sumn	nary of the Research Methodology	31	
СНА	PTER	FOUR: DATA ANALYSIS	32	
4.1	Introduction		32	
4.2	SWOT Analysis (MTDC Technology Centre)		32	
	4.2.1	Strengths	33	
	4.2.2	Weaknesses	33	
	4.2.3	Opportunities	34	
	4.2.4	Threats	34	