

# ENT600 TECHNOLOGY ENTREPRENEURSHIP CASE STUDY

# PRODUCT ANALYSIS OF UNDER ARMOUR

**BAG PACK** 



FACULTY / PROGRAM : FACULTY OF SPORTS SCIENCE AND RECREATION

**BACHELOR OF SPORTS SCIENCE (SR 243)** 

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#### **EXECUTIVE SUMMARY**

This is an initiative how the theories can be developed to a practical session. As the student of Uitm Perlis, this subject will be learned by everyone to undergo a case study project. By learning this subject, I got a chance to explore more about company that produce sport product which is Under Armour

First of all, all the general information regarding to this company has been collected by surfing their websites. This is because according to our situation with the covid19 pandemic, we cannot do an interview session face to face for get the information about the company. In the second part of this report contains the specialized subject studies. The objective of this project is to figure out the background, organizational structure, products, and services at Under Armour.

In this case study, I use SWOT analysis to analyse the strength, weakness, opportunities, and opportunities of the product. Next, I study about the product manufactured by Under Armour which is primarily a standard technology. The product that I do analysis is the bag pack. Here I will explaining the problems that have in this bag pack product. The problem that I have discovered is mostly the bag pack product are non-waterproof. This bag pack also doesn't have any technology that can help the user to easier their usage. Other than that, there are a limited space to put many things because of the not enough compartment provided. In this study, I will explaining more deeper about the problems and I would suggest the alternative to solve this problem.



# 2.1 Company Background

Name of Company	UNDER ARMOUR, INC.	
Founded	25 September 1996	
Founder	Kevin A. Plank	
Business Address	Headquarters: Ivory Building 1020 Hull Street, Suite 300 Baltimore MD 21230 United States  Southeast Asia Branch Main Office: Under	
	Armour Sports Southeast Asia Pte Ltd Suntec Tower ONE 7 Temasek Blvd, #25-01 Singapore 038986	
	<ul> <li>Malaysia Branch: Kuala Lumpur: <ul> <li>Suria KLCC, Lot 335 3<sup>rd</sup> Floor Kuala Lumpur, Wilayah Persekutuan Kuala Lumpur, 50088 Kuala Lumpur</li> <li>Mid Valley Megamall, G-012, Ground Floor, Mid Valley City, 58000 Kuala Lumpur</li> <li>Level 5, Lot 5.02.00 &amp; 5.03.00, 168, Bukit Bintang St, Bukit Bintang, 55100 Kuala Lumpur</li> <li>Under Armour Sunway Velocity Mall, G-43 ground Floor, Sunway Velocuty Mall, Lingkaran SV, Sunway Velocity, Jln Cheras, 55100 Kuala Lumpur</li> </ul> </li> <li>Putrajaya: <ul> <li>G-57A, IOI City Mall, IOI Resort, 62502 Putrajaya</li> </ul> </li> <li>Selangor:</li> </ul>	

## 3.0 PRODUCT ANALYSIS

# 3.1 SWOT Analysis

The SWOT Analysis shows the strength, weakness, opportunity and threats of Under Armour's bag pack.

INTERNAL	STRENGTHS	WEAKNESSES
FACTORS		
	· Selling product directly to	· The beg are easy to wet because of the
	customers	materials are not water proof.
	· Higher responsive to customer	· Don't have convenience technology
	demands	that can help the user.
	· Suitable for people that like to	· Limited stock for our product.
	travel	
EXTERNAL	OPPORTUNITIES	THREATS
FACTORS		
	· Constant innovation that can	· Competitors like Adidas and Nike have
	extend our product line to increase	high brand recognition and recall with
	the benefits offered and attract more	high customer base globally which is a
	consumers.	major threat for Under Armour.
	· Meet customers' needs	· Supplier dependants
	· Tapping online shopping can be a	· Global market fluctuation
	big boost for Under Armour	

Table 3: SWOT Analysis of Under Armour' bag pack