

افَيْوَاسِيْقِيْ سَيَحُوْلُوَيْنَ عَارًا UNIVERSITI TEKNOLOGI MARA



# **COMPANY ANALYSIS**

## ZARENCLO DESIGN & PRINTING

### ENT600 TECHNOLOGY ENTREPRENEURSHIP CASE STUDY

FACULTY & PROGRAMME	: FACULTY OF APPLIE	D SCIENCE (AS244)
SEMESTER	:5	
PROJECT TITLE	: REPORT ON CASE STU	J <b>DY</b>
NAME & MATRIC NO:		
NORANIZAH BINTI ARBAIN		2017656948
NOR SYAFIKAH BINTI MOHD	NASIR	2017982441
SITI NOR SUHAILAH BINTI MAT SAAT		2017972081
WAN NUR SYAMIMI BINTI RAHIMI		2017987915
ZULAIKHA HAZIQAH BINTI MOHD ZULKIFLI		2017947093

### LECTURER'S NAME: MADAM ZANARIAH ZAINAL ABIDIN

#### ACKNOWLEDGEMENT

In the name of Allah, the Most Gracious and the Most Merciful.

All praises to Allah and His blessing for the completion of this case study. We would like thank God for all the opportunities, trials, and strength that have been showered on us to conduct this case study.

First and foremost, we would like to sincerely thank our lecturer, Madam Zanariah binti Zainal Abidin, for her guidance, understanding, patience, and most importantly, she has provided positive encouragement and a warm spirit to finish our case study. It has been a great pleasure and honor to have her as our ENT600 lecturer.

Secondly, we would like to express our deepest appreciation to Miss Sofia Zaireen Binti Shahrizman, the director of Zarenclo Design & Printing, for allowing us to conduct the case study about the business. We would like to show greatest gratitude for her to having us and give so much cooperation and helps in order to finish this case study.

Lastly, many thanks go to our family members and friends, as they directly or indirectly offered great guidance and helps along the process of completing this case study.

ĩ

### **TABLE OF CONTENTS**

ACK	NOWLEDGEMENTi
TAB	ILE OF CONTENTSii
LIST	Г OF TABLES iii
EXE	CUTIVE SUMMARY1
1. J	INTRODUCTION2
1.1	Background of the Study2
1.2	2 Problem Statement
1.3	B Purpose of the Study2
2. (	COMPANY INFORMATION
2.1	Company Background
2.2	2 Organizational structure
2.3	B Product and Service
2.4	4 Technology
2.5	5 Marketing
2.6	5 Financial Achievements8
3.	COMPANY ANALYSIS9
3.1	SWOT Analysis9
3.2	2 CONSUMER TREND CANVAS12
4. ]	FINDING AND DISCUSSION13
5. (	CONCLUSION14
6. ]	RECOMMENDATION AND IMPROVEMENT15
REF	ERENCES16
APP	ENDICES

•

ii

### LIST OF TABLES

Table 1	Company Information
Table 2	Screenshots from official Zarenclo's Instagram account

### **1. INTRODUCTION**

### 1.1 Background of the Study

Nowadays, there are plenty of printing businesses has been run to meet the high demands of customers, especially among event organizers and university's students. Therefore, this situation had given us the idea to perform a study regarding a printing business on Zarenclo Printing & Design.

### 1.2 Problem Statement

According to the data collected during the interview session, here are some of the problems that the director had stated;

### i. Lack of workforce

- High volume of orders but lack of workers to support to fulfil the orders
- Had to limit the number of orders every month that lead to low productivity and no improvement in terms of sales

### ii. Out-dated and inefficient printing method

- Still using traditional method to print, cut and fold the t-shirt
- Tedious process that is time consuming and require a long time to finish the orders

### 1.3 Purpose of the Study

The purpose of the study is to analyse technopreneurship criteria and to identify the problems faced by the Zarenclo Design & Printing in terms of technology issues. Also, this study aims to provide recommendations in order to overcome the problems stated in this study.