

ENTREPRENEURSHIP REPORT (ENT 300) REPORT

LECTURER:MADAM NABILA AZWA



اَوْنِبُوْ رَسِيْتِيْ بِاَتِيْكَوْ لُوْ كِيْ مَارَا
UNIVERSITI
TEKNOLOGI
MARA

NAME:ALWIE SHAFIQ B.MUHAMMAD KHAIRIL (2013999183)

NAME:SHAFERON B.WETROM (2013349489)

NAME:JANE SAIDI (2013721363)

NAME:IRDHA YANA BT.HALIMIN (2013755871)

NAME:ROSSHERA BT.ROSLAN (2013779283)

NAME:ANNA SHAFFERA BT.MUHAMMAD KHAIRIL (2013502331)

NAME:HELLYTAH IMON (2013553693)

TABLE OF CONTENTS

BILL	CRITERIA	PAGE
1.0	INTRODUCTION	
1.1	Executive Summary	
1.2	Purpose	
1.3	Business Background	
1.4	Partner's/Owner Background	
1.5	Partnership Agreement	
1.6	Logo Description	
1.7	Business Location	
2.0	ADMINISTRATION PLAN	
2.1	Introduction	
2.2	Organization Chart	
2.3	List of Administrative Personnel	
2.4	Schedule or Task and Responsibilities	
2.4	Schedule of Remuneration	
2.6	List of Office Equipment and Supply	
2.7	Administrative Budget	
3.0	MARKETING PLAN	
3.1	Introduction	
3.2	Profile of Product/Services	
3.3	Target Market	
3.4	Competition	
3.5	Market Share	
3.6	Sales forecast	
3.7	Marketing Strategies	
3.8	Marketing Personnel	
3.9	Marketing Budget	
5.0	FINANCIAL PLAN	
5.1	Introduction	
5.2	Financial Input	
5.3	Sales and Purchase Projection	
5.4	Project Implementation Cost and Sources of Financing	
5.5	Budget	
5.6	Table of Depreciation	
5.7	Loan Amortization Schedule	
5.8	Hire Purchase Repayment Scheme	

5.9 Cash Flow Proforma
5.10 Profit and Loss Profoma
5.11 Balance Sheet Profoma
5.12 Financial Performance
5.13 Graph

6.0 CONCLUSION

7.0 APPENDICES

1.1 EXECUTIVE SUMMARY

The business oriented Restaurant in our country is getting wide and become famous in few place. Because of that reason, our company will attract and impress the local people in Kota Kinabalu with our different specialties from other existing restaurant. The name of our company is Star Recepte which is means that our company will success as the other company and become one of the best restaurant that exist in Kota Kinabalu City ,we also want to extend our experience in managing a restaurant with our knowledge and skills that we have and become a great entrepreneurship. Other than that, the idea of Star Recepte Restaurant is actually to introduce the public about the business that we run with such different concept and unique services. The name 'Star Recepte' is actually refer to us all as the New Entrepreneur who run this business to create awareness to the public that this business is surely "halal" and need no hesitation, and at the same time, 'Star Recepte' have as much as similar sound that we would attract and absolutely catch our customer's heart and will satisfied their wants and needs as a priority.

Our restaurant is not only for serve people with variety of Grilled Salmon and beverages, but we prepared those as in unique way and let the local people to try the western food with the worth prices. Some people want something different or new, so we believe our business can attract variety of end buyers in Kota Kinabalu especially the local people. The markets for this business keep increase due to the number of population change from time to time and we also tend to fulfill the demand as well.

Star Recepte Restaurant will locate at Imago Shopping Mall Lot G-45, Kota Kinabalu Sabah. This area is strategic because the people especially the workers and staff in the mall will takes their launch or dinner as near to their job place .Thus, people who visit the mall for their specific reason would also can go to our restaurant to try themselves our variety Grilled Salmon and beverages. The target market for our business will be totally for working people, tourist, student and the local people because there is few education center and people who live on that area.

1.2 PURPOSE

There is several purpose of 'Star Recepte' Restaurant for preparing business plan which are:

1. To serve the local people our variety of Grilled Salmon and fresh beverages.
2. To impress and attract the local people with our deliciousness of Grilled Salmon and fresh beverages.
3. To satisfied the customers needs and wants and make it as a priority to run our business.
4. To fulfill the market demand.
5. To evaluate the ability of this business.
6. To utilize all the resources more effectively.
7. To fulfill the requirement of ENT 300.