UNIVERSITI TEKNOLOGI MARA KAMPUS SUNGAI PETANI

BUSINESS PLAN: HONEY BEE CARD

PREPARED BY:

1. NURASYIKIN ROSNI	DPA	2000674723
2. SUKMAWATI MOHD IDRIS	DPA	2000482223
3. NORAZRINA ZAINAL MOHYIN	DPA	2000674730
4. SITI MAFUZA AHMAD WALAT	DPA	2000623947

29 AUGUST 2002

HONEY BEE CARD

PAGE
1-2
3-4
5-6
7 8 9-10 11 12-15 16 17
19 20 21 22 23 24-27 28 29-30 31 32 33
34 35 36 37-38 39 40 41 42 43-45

HONEY BEE CARD

MARKETING STRATEGY MARKET ANALYSIS MARKET SEGMENTATION MARKETING BUDGET	47-51 52-53 54 55
OPERATION	
INTRODUCTION OPERATION OBJECTIVES OPERATION STRUCTURE OPERATION PLANNING OPERATIONAL STARTEGIES PROCESS FLOWCHART EXPLAINATION OF PROCESS FLOWCHART CONTRACT WITH PRINTING COMPANY WORK CLASSIFICATION OPERATION WORK FORCE WORKING SCHEDULE LIST OF OPERATION WORKERS REMUNERATION OPERATION BUDGET PURCHASES LIST OF THE CARDS TYPES OF CARDS DURING SPECIAL DAY OFFICE LAYOUT SYMBOL	56 57 58 59 60 61 62-63 64 65 66 67 68 69 70 71 72 73 74
FINANCIAL	
INTRODUCTION PROJECT IMPLEMENTATION COST TABLE OF DEPRECIATION COST FLOW TRADING PROFIT AND LOST BALANCE SHEET	75 76-77 78-81 82-88 89-91 92-94
APPENDIX	95-105

Rujukan Kami:

500-KDH (MEDEC. 15/2/1)

Tarik

16 JUN2002

KOORDINATOR MEDEC

Kampus Sungai Petani Peti Surat 187 08400 Merbok Kedah Darul Aman

: 04-4574350 : 04-4571300 - 1066

: 04-4574355

E-mail: tpheakdh@kedah.itm.edu.my

KEPADA SESIAPA YANG BERKENAAN

Tuan/Puan

ASAS KEUSAHAWANAN (ETR)

Adalah dengan segala hormatnya dimaklumkan bahawa penama-penama yang dinyatakan di bawah ini adalah pelajar-pelajar UiTM Kampus Sungai Petani yang mengikuti subjek Asas Keusahawanan yang di kendalikan oleh Pusat Pembangunan Usahawan Malaysia (MEDEC) pada semester ini.

Salah satu daripada syarat didalam subjek tersebut ialah pelajar-pelajar dimestikan untuk menyediakan satu Rancangan Perniagaan (RP) yang lengkap mengenai projek yang mereka pilih sendiri.

Pelajar-pelajar berkenaan ialah:

- 1. Nursyikin bte. Rosni
- 2. Norazrina bte. Zainal Mohyin
- 3. Sukmawati bte. Mohd. Idris
- 4. Siti Mahfuza bte. Ahmad Walat

Pihak kami amat berbesar hati sekiranya pihak tuan/puan dapat memberi kerjasama yang sewajarnya kepada penama berkenaan.

Sekian, terima kasih.

Yang benar

MAZNAH WAN OMAR Koordinator MEDEC b.p Pengarah

PREFACE

Starting and preparing a new business involve considerable risk and effort overcomes the inertia against creating something new. In creating and growing a new business, the entrepreneur assumes the responsibilities and risks for each development and enjoys the corresponding reward. However, business people and government officials are interested in entrepreneurship is shown in the increasing research on the subject, the large number of college courses and seminar on topic and realization that this is an important topic for industrialized, development and once control economics.

Men or women, technologist or someone lacking technologist sophistication or college graduate may involve this business. The person may have been manager, student, teacher or retiree. It is someone able to judge work, family and civic responsibilities while meeting payroll.

To understand the person and process of creating or growing the business this business plan divided into five major section. Firstly, about general description of the business such as background, partners, logo, business agreement and location of project. The second part is about organizational plan include organizational chart, table of job designation and description, list of furniture, remuneration schedule and administrative budget. Thirdly, is marketing plan. It is process of planning and executing the conception, pricing, promotion and distribution of product that satisfied individual and organizational objectives such as market size, target market, competitors, market share, market strategy, marker budget and sale forecast.

Part four of this business plan is about operational plan. This plan describe the complete designing process, physical layout, equipment needed and production budget.