



SOCIAL MEDIA PORTFOLIO

NIA CHIQUE STORE

PRINCIPLES OF ENTREPRENEURSHIP (ENT530): CASE STUDY

FACULTY & PROGRAMME : FACULTY OF BUSINESS AND

MANAGEMENT (BA242)

SEMESTER : 4

PROJECT TITLE : SOCIAL MEDIA PORTFOLIO

NAME : NUR FARAHANANIA BINTI KALMA

MOHAMMAD AYZAD

STUDENT ID : 2019801694 GROUP : BA2424D

LECTUTER : DR. SYUKRINA ALINI BINTI MAT ALI

ACKNOWLEDGEMENT

Bismillahirahmanirahim, Assalamualaikum,

In here, I would like to say thank you to my lecturer, Dr Syukrina Alini Binti Mat Ali for giving me the opportunity to do this assignment and guided me on how complete this assignment from the start until the end. She was very helpful towards her students when they were asking questions regarding this assignment.

Also, many thanks to my friends who helped me to understand this assignment better and supported me until I am done with this case study. Without them I may not completed this assignment on time. Not to forget, my family who gave their endless support for me to complete this assignment. Lastly, I would like to say thank you to the people who helped in liking my Facebook page even though we might be strangers.

EXECUTIVE SUMMARY

Nia Chique Store is a business that sells handbags that are currently in trend right now. This business sells handbags in many designs and styles that is very attractive for women to wear. Nia Chique Store used a social media platform to promote the business. Which is Facebook. Besides that, the price range for the handbags are not more than RM20.00. This is because I want to make it accessible for everyone to buy the handbags.

Furthermore, Nia Chique Store is focusing in providing the cheapest and achievable stylish handbag for women. Other than providing the cheapest prices, this business also provides handbags that is made with a high-quality material. Even though the supplier is from Shopee, I will always make sure the quality of the material made before selling it.

In further discussion, I will discuss and show some of the information about my business. I will also show my business profile and Facebook page that has more than 200 likes and follows. Which is very impressive, and I never thought I could have achieved that. In addition, you will see my creativity way of attracting buyers through my posting on Nia Chique Store Facebook page.

Lastly, through completing this assignment, I have gained a lot of knowledges and lessons that are very useful to be use in future if I want to make this business to be real. Some of the knowledges I have gained are how to create a Facebook page and to differentiate between hard sell and soft sell. Additionally, this assignment also taught me how to be discipline in reaching the amount of posting needed.

TABLE OF CONTENTS

ACKI	NOWLEDGEMENT	1	
EXEC	CUTIVE SUMMARY	2	
GO-E	ECOMMERCE REGISTRATION	4	
INTRODUCTION OF BUSINESS		5	
	Name and address of business	5	
	Organization chart	5	
	Mission & Vision	5	
	Description of product	5	
	Price list	6	
FACEBOOK PAGE		7	
	Creating Facebook (FB) page	7	
	Customing URL Facebook (FB) page	7	
	Facebook (FB) post – Teaser	8	
	Facebook (FB) post – Copywriting (Hard sell)	10	
	Facebook (FB) post – Copywriting (Soft sell)	13	
	Frequency of posting	16	
CON	CONCLUSION 19		

GO-ECOMMERCE REGISTRATION

