

FACULTY OF BU SINESS AND MANAGEMENT & BACHELOR OF BUSINESS ADMINISTRATION (HONS.) FINANCE

PRINCIPLES OF ENTREPRENEURSHIP (ENT530)



SOCIAL MEDIA PORTFOLIO

Fb Page: Shaklee Malaysia

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EXECUTIVE SUMMARY

Shaklee Corporation is the first organization to be Climate Neutral accredited worldwide. Shaklee Corporation have launched the first-ever product for Earth Day. Shaklee products is rooted in nature, and from how it source ingredients to how we run the business, Shaklee Corporation do everything in power to safeguard it. Shaklee Corporation have achieved the highest environmental standards, completely offsetting our CO2 emissions and ensuring that a strong net zero has an impact on the climate. Since Shaklee Corporation is an American manufacturer and multi-level marketing distributor of natural nutrition supplements, weight-management products, beauty products, and household products, Shaklee Malaysia act as an agent under Shaklee Corporation that distribute Shaklee's products to the needy people who aim for good beauty and health, manage weight and finding for good household products.

Shaklee Malaysia has started the business in the late of October this year. It is started after I am joining Shaklee membership in order to get the best price which is the member price. At first, I only join the membership to get the best price for the products, but after a month I realize that Shaklee products are the best product and I think that I should share with other people. As an owner to Shaklee Malaysia's business, I would like to use facebook page as a platform to expand the business. There are many advantages of using facebook page as a platform of selling product, one of them is there are many users that use facebook as a platform to selling products and entertainment. Next, facebook page is the best platform for business because businesses do not need to spend capital to use this platform unless they want to make paid advertisements or boost their posts on facebook.

Up until now, Shaklee Malaysia has crossed 184 likes and 188 followers after two months of running an online business on the Facebook page. This is a good performance because it is not a long time for two months to get this number of likes. For a long term business, Shaklee Malaysia has planned to find numbers of agents to start a business from the bottom as this multi-level marketing business will expand as the more people join the business under Shaklee Malaysia. In term of marketing plan, I will join a business seminar on marketing to improve the marketing strategies for Shaklee Malaysia.

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1.0 GO-ECOMMERCE REGISTRATION (PRINT SCREEN)

