

Faculty of Business Administration Bachelor of Business Administration (Hons.) Finance

Individual Report

# **SOCIAL MEDIA PORTFOLIO:**



ENT530 PRINCIPLES OF ENTREPRENEURSHIP

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#### ACKNOWLEDGEMENT

I would like to express my gratitude to a lot of people that helped me in making this social media portfolio comes into a realization. Throughout the semester, we had been briefing regarding about this project, and what we need to do and to accomplished. First, I would like to express my highest gratitude to Dr. Syukrina Alini Binti Mat Ali in giving guidance to me and to the rest of the classmates. Without a proper guidance by an educator, this project will become impossible and complicated to finish. The time that Madam spent for us in consultation hours are highly appreciated by making online classes and open question in WhatsApp group.

I also thank University Technology Mara (UiTM) Puncak Alam Campus in giving us an opportunity to learn Principles of Entrepreneurship for this semester. This subject has help me in widen my skills and knowledge that is useful in my future endeavour. Apart from that, I want to praise many people especially my family in contributing ideas on what I should do in starting a business and especially contributes money for my expenses in buying the materials needed. In addition, to friends and customer who purchase and promotes my business to their family and friends. Without contribution from all of them, none of this is would be possible.

#### **EXECUTIVE SUMMARY**

This project helps me to understand better on how to use social media such as Facebook to promote our business. The function of social media is not only for socializing, but there are many thousands functions that it can offer. Marketing strategy through social media is one of the most powerful tools in today business. With the aid of Facebook as marketing tools, we discover that it gives a lot of benefits as it increasing the sales of our business and reached tons of potential customers easily. In addition, promoting products through Facebook also have several guidelines.

This guideline ensures an effective promoting strategy. We are required to promote our product through Facebook by using AIDCA formats in writings the post. A stand for attention, I for interest, D for Desire, C for conviction and A for act. The sequence of postings will be start with teaser and followed by hard sells and soft sells. Another benefit in using Facebook as a tool for marketing strategy is due to Facebook provides a good engagement and interaction with the customers. The two-way communication become easier with Facebook. Moving further, Facebook is a worldwide social media. Advertising business in Facebook will provide an opportunity in having a wider target customer. Thus, business can gain a greater profitability and high business chances. This project does really help in enhance our skills in terms of writings, creativity and innovative.

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### **1.0 GO-ECOMMERCE REGISTRATION**

Go-eCommerce					ROFILE	MY BUSINESS	MY LEARNING		MORE
PERSONAL PROFILE	BUSINESS PROFILE								
	Personal Information								
	Name	:	SITI HAJAR AISYAH BINTI RAMLEE	Phone/Mobile Home Address	:	01936851 No 16, Jal			Edit
SITI HAJAR AISYAH BINTI	New Identity Card No.	:	980223055508				ujana Putra,		
RAMLEE	Email Address	:	hajaraisyahh2302@g mail.com	District	:	Lebuhraya Kuala Lan			
	City	:	Jenjarom	Postcode	:	42610	-		
	State		Selangor	Personal Instagram		hajaraisya	hh		
	Personal Facebook	:	Siti Hajar Aisyah	Race	:	Malay	-		
	Gender	:	Female	Special Need	:	No			
	Marital Status		Single	Required					
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Have you updated your sales	BUSINESS PROFILE Company Name Type Of Business	: Bi : Si	anana Salai Crispy dn. Bhd	Company Registration No. Business Role	Y PROFILE	MY BUSINESS Produc	t Owner		
BETA Have you updated your sales	BUSINESS PROFILE	: B; : S; : B;	anana Salai Crispy	Company Registration No.	Y PROFILE	MY BUSINESS Produc	t Owner Beverages / Fr		
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