







1

SOCIAL MEDIA PORTFOLIO "BROWNIESLICIOUS"

PRINCIPLES OF ENTREPRENEURSHIP (ENT530)

FACULTY & PROGRAMME :BACHELOR OF BUSINESS ADMINISTRATION (HONS.)
HUMAN RESOURCE MANAGEMENTSEMESTER: SEMESTER 6GROUP: NBH6BPROJECT TITLE: SOCIAL MEDIA PORTFOLIO – "BROWNIESLICIOUS"NAME: SHAHIRA SAZWANI BINTI SHAHARUDDINSTUDENT ID NO.: 2018657134LECTURER NAME: PUAN ZANARIAH BINTI ZAINAL ABIDIN

ACKNOWLEDGEMENT

I would like to thank God as I able to finish my project assignment that have been given by lecturer to us. I have taken efforts in this project. However, it would not have bee possible without the kind support and help of many individuals and organizations. I would like to extend my sincere thanks to all of them. First of all I would like to thank to our lecturer Puan Zanariah Binti Zainal Abidin for the her guidance and constant supervision as well as for providing necessary information regarding the project and also for their suprt in completing the project. She inspired me greatly to work in this project. I also would like to thank her for showing us some example that related to the topic of our project.

However, I would like to thank to Universiti Teknologi Mara (UITM) for offering this subject, Principles of Entrepreneurship (ENT530). It gave us an opportunity to participate and learn about how to create an online business.

I would like to express my gratitude towards my parents for their kind cooperation and support which help me in completion of this project. Thus, my thanks and appreciations also go to my friends, colleague in developing the project who have willingness helped me out with their abilities.

EXECUTIVE SUMMARY

A sweet chocolate dessert that has a history of different stories of origin. Brownies have derived from chocolate cakes, becoming a denser and shorter version. Typically a brownies is approximately 1 inch in height and since it is quite dense, it has a chewy texture that provides a very sweet flavor. There are a wide variety of different types of brownies made.

There are many types of brownies which is classic brownies, fudgy brownies, chewy bronies and cake-like brownies. The classic brownies consists of just a few ingredients whoch is butter, sugar, chocolate, eggs and flour. Fudgy brownies have a minimum of flour (about half a cup and no leavening such as baking powder at all). Melting the butter rather than creaming it with sugar yields a denser, fudgier outcome. Unsweetened chocolate is standard with a full cup of sugar required to balance its bitterness. Furthermore, cake-like brownies contain less butter and more flour than fudgy brownies as well as a bit of baking powder to make them softer. Thus, for chewy brownies usually get their texture from two factors which is an extra eggs and a combination of different types of chocolate.

As a new seller, social media such as Facebook and Instagram is platform where a new seller can promote their products. The location for baking brownies and sell the brownies is from my house. We are prefer cash on delivery (COD) for the payment method. It easier for myself and it also can attract the customer to repeat the order. There are free delivery around Klang Valley. As we know nowadays, people love to eat finger foods like brownies. Brownies has great demand during occasion. My customer often bought as a birthday, souvenir or ate as a snack.

Our clients is customers identifying as middle and low class. We offer the affordable price for low income and poor family. Brownieslicious offer a variety of brownies with different topping.

TABLE OF CONTENT

TITLE PAGE		1
ANKNOWLEDGEMENT		2
EXECUTIVE SUMMARY		3
TABLE OF CONTENT		4
1. INTROD	UCTION OF BUSINESS	
1.1. 1.2. 1.3.	Name and address of business Organizational chart Mission / Vision	5-7
1.4. 1.5.	Descriptions of products / services Price list	
2. FACEBO	OK (FB)	
2.1 2.2 2.3 2.4 2.5 2.6 2.7	Creating Facebook (FB) page Customing URL Facebook (FB) page Facebook (FB) post – Teaser Facebook (FB) post – Copywriting (Hard Sell) Facebook (FB) post – Copywriting (Soft Sell) Frequency of posting Sales Report	8-23
3. CONCLUSION		24

4

PAGE

Introduction of business

1.1 Name of the business:

Our company's name is Brownieslicious. The reason we use brownieslicios as company name is because we want to make brownies with different topping and good taste.

1.1 Address of business:

Our business is located at A9-08, Green Suria Apartment, Jalan Green Suria, 43200 Seri Kembangan, Selangor which is at my own house.

1.2 Organizational Chart

This is partnership business which is consisting of three business partners. The manager which is one of the business partners and responsible for the finance and budgeting of the start up money. The other business members will be the baker. The other member is the seller which is also the one responsible for advertising.

