

Fakulti Seni Lukis & Seni Reka

FALCULTY OF ART AND DESIGN

ENT530

PRINCIPLES OF ENTREPENUERSHIP

ASSIGMENT 2

SOCIAL MEDIA REPORT

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EXECUTIVE SUMMARY

Resin Art by HalooSunshine is a art and craft product made by local. HalooSunshine is located near Klang, Selangor. Resin Art by HalooSunshine is my business name in a social media portfolio. The type of business for my social media portfolio is art and craft. In the beginning, I was not sure to sell or start an online business, but with the guidance of the lecturers and the knowledge I gained from this subject, I put courage and tried to start an online business. Finally, I started my online business by selling resin art with 4 products available which is phone case, card holder, bookmark and keyring.

For a brief explanation, I got my business name from Facebook friends and I get info that HalooSunshine local made product by my own friend and its quite popular product among girls nowadays. As we know, it is difficult to do business online especially when we are a student. But with my determination, I can achieve sales targets at one time. I also frequently make posts on my social media to get more subscribers. In addition to frequent posts, I also do some hard and soft sales to attract customers. Facebook also helped me promote my product and design.

TABLE OF CONTENTS

Acknowledgement1Executive summary2Table of content3Introduction of business4-6. Name and address of business4-6. Name and address of business4-6. Organizational chart4-6. Mission / vision2. Description of products / services7Create FB page7Custom URL FB page8FB Teaser Post8-11Copy Writing- Hard Sell12-19Copy Writing- Soft Sell20-26Frequency of Posting27-28Sales report (eUsahawan Portal)29Feedback30Conclusion31	CONTENTS	Pages
Table of content3Introduction of business4-6. Name and address of business4-6. Name and address of business Organizational chart Mission / vision Description of products / services Price list.Create FB page7Custom URL FB page8FB Teaser Post8-11Copy Writing- Hard Sell12-19Copy Writing- Soft Sell20-26Frequency of Posting27-28Sales report (eUsahawan Portal)29Feedback	Acknowledgement	1
Table of content3Introduction of business4-6. Name and address of business4-6. Name and address of business Organizational chart Mission / vision Description of products / services Price list.Create FB page7Custom URL FB page8FB Teaser Post8-11Copy Writing- Hard Sell12-19Copy Writing- Soft Sell20-26Frequency of Posting27-28Sales report (eUsahawan Portal)29Feedback	Executive summary	2
Introduction of business4-6. Name and address of business4-6. Name and address of business Organizational chart Mission / vision Description of products / services Price list-Create FB page7Custom URL FB page8FB Teaser Post8-11Copy Writing- Hard Sell12-19Copy Writing- Soft Sell20-26Frequency of Posting27-28Sales report (eUsahawan Portal)29Feedback30	Daceutive Summary	2
. Name and address of business Organizational chart Mission / vision Description of products / services Price list7Create FB page8FB Teaser Post8-11Copy Writing- Hard Sell12-19Copy Writing- Soft Sell20-26Frequency of Posting27-28Sales report (eUsahawan Portal)29Feedback30	Table of content	3
. Organizational chart . Mission / vision . Description of products / services . Price list.Create FB page7Custom URL FB page8FB Teaser Post8-11Copy Writing- Hard Sell12-19Copy Writing- Soft Sell20-26Frequency of Posting27-28Sales report (eUsahawan Portal)29Feedback30	Introduction of business	4-6
Mission / vision Description of products / services Price list7Create FB page7Custom URL FB page8FB Teaser Post8-11Copy Writing- Hard Sell12-19Copy Writing- Soft Sell20-26Frequency of Posting27-28Sales report (eUsahawan Portal)29Feedback30	. Name and address of business	
. Description of products / services . Price list.Create FB page7Custom URL FB page8FB Teaser Post8-11Copy Writing- Hard Sell12-19Copy Writing- Soft Sell20-26Frequency of Posting27-28Sales report (eUsahawan Portal)29Feedback30		
. Price list7Create FB page7Custom URL FB page8FB Teaser Post8-11Copy Writing- Hard Sell12-19Copy Writing- Soft Sell20-26Frequency of Posting27-28Sales report (eUsahawan Portal)29Feedback30		
Create FB page7Custom URL FB page8FB Teaser Post8-11Copy Writing- Hard Sell12-19Copy Writing- Soft Sell20-26Frequency of Posting27-28Sales report (eUsahawan Portal)29Feedback30		
Custom URL FB page8FB Teaser Post8-11Copy Writing- Hard Sell12-19Copy Writing- Soft Sell20-26Frequency of Posting27-28Sales report (eUsahawan Portal)29Feedback30		
FB Teaser Post8-11Copy Writing- Hard Sell12-19Copy Writing- Soft Sell20-26Frequency of Posting27-28Sales report (eUsahawan Portal)29Feedback30	Create FB page	7
FB Teaser Post8-11Copy Writing- Hard Sell12-19Copy Writing- Soft Sell20-26Frequency of Posting27-28Sales report (eUsahawan Portal)29Feedback30		
Copy Writing- Hard Sell12-19Copy Writing- Soft Sell20-26Frequency of Posting27-28Sales report (eUsahawan Portal)29Feedback30	Custom URL FB page	8
Copy Writing- Soft Sell20-26Frequency of Posting27-28Sales report (eUsahawan Portal)29Feedback30	FB Teaser Post	8-11
Frequency of Posting27-28Sales report (eUsahawan Portal)29Feedback30	Copy Writing- Hard Sell	12-19
Sales report (eUsahawan Portal)29Feedback30	Copy Writing- Soft Sell	20-26
Feedback 30	Frequency of Posting	27-28
	Sales report (eUsahawan Portal)	29
Conclusion 31	Feedback	30
	Conclusion	31

1.0 Introduction of Busineses

1.1 Introduction

"HALOOSUNSHINE" is online based entrepreneurship in form of sole priorities by Nor Alia Zawani binti Zainudin and will be operated at Kampung Jawa, Klang. HalooSunshine sells art craft solely made by resin and with some decoration such as dried flowers and glitters. HalooSunshine have 4 items of art craft and provide reasonable prices, variety of citations, quality and quantity worth buying. The social media that I used to operate the business is by Facebook with the username, "Resin Art by HalooSunshine" and URL link provided <u>https://www.facebook.com/Resin-Art-By-HalooSunshine-103659518322070</u>. However, due to Covid-19 and lockdown, I was unable to register my business at SSM.

I choose this product to start my online business because I want to promote to all people get a new style for the life. I become a drop shipper for this product from my own friend's business. Therefore, I take this opportunity to become a drop shipper and start selling this product online. There are many challenges I must face when selling this. One is, sometimes the customer makes a booking but does not take it. Therefore, I must work hard in promoting and marketing this product to get more buyers.