

FACULTY COMPUTER AND MATHEMATICAL SCIENCE FUNDAMENTAL OF ENTREPRENEURSHIP (ENT 300)

'MeeChine'



Lot G07, Ground Floor, Plaza Alam Sentral, Pusat Bandar Seksyen 14, 40000 Shah Alam, Selangor, Malaysia

PREPARED BY:

NAME	MATRIC NO.
Ahmed Rusydi Harith bin Mohd Khair	2015826134
Najihah binti Ahmad Latif	2015847012
Muhammad Syamil bin Zulkhairi	2015831314
Ahmad Zafran bin Ahmad Rosman	2015890538
Muhammad Fauzan bin Muhammad Rosni	2015845728
Muhammad Isa bin Mohd Yusof	2015818854

Group: JCS1104F

PREPARED FOR:

Miss. Siti Nordiyana binti Isahak

Submission Data: 14/15 March 2017

1

TABLE OF CONTENT

NO.	CONTENT	PAGE
1.0	Acknowledgement	4
1.1	Letter of Submission	5
1.2	Executive Summary	6
1.3	Introduction	7-8
1.4	Purpose of Business Plan	9
1.5	Objective of Business	.10
1.6	Vision, Mission and Motto	11
1.7	Business Logo	12
1.8	Company's Background	13
1.9	Partners' Background	14 – 25
1.10	Partnership Agreement	26 – 37
2. 0	Administration Plan	38
	2.1 Introduction to Administration Plan	39-42
	2.2 Administration Personnel	43
V	2.3 Organizational Chart	44
	2.4 Schedule of Tasks and Responsibilities	45
	2.5 Schedule of Remuneration	46
	2.6 Employment Benefits	47-49
	2.7 Office Layout	750 × ×
	2.8 Suppliers and List of Supply	-1/1 /4 /1 51-54 (CC)
	2.9 Administration Budget	55
3.0	Marketing Plan / a m c n o o	0185, 1 56]NCK
}	3.1 Introduction to Marketing Plan	57
	3.2 Marketing Objective	58
	3.3 Product or Service Description	59-61
	3.4 Marketing Target	62-63
	3.5 Market Trend and Size	64
	3.6 Assessing Competition	65-67
	3.7 Forecasting Sales	68
	3.8 Marketing Strategy	69-75
	3.10 Marketing Budget	76
	Operational Plan	. 77
4.0	4.1 Introduction to Operational Plan	78
	4.2 Operationg Planning	79
1	4.3 Operational Objective	80
	4.4 Process Planning	81-85
	4.5 Production Schedule	86.



1.0 Acknowledgement

In the name of Allah, the Most Gracious, Alhamdulillah, all praises to Allah for the blessing upon completing the project report. This business plan was prepared for subject Fundamental of Entrepreneurship (ENT 300).

We would like to give our special appreciation to our lecturer Miss Siti Nordiyana for her supervision, support and her invaluable help to constructive comments and suggestions throughout the project works have contributed to the success of this project. So, we want to take this opportunity to the people that has been helping us upon completing this business plan.

The cooperation and support received from all of the team members including

- Ahmed Rusydi Harith bin Mohd Khair
- Najihah binti Ahmad Latif
- Muhammad Syamil bin Zulkhairi
- Ahmad Zafran bin Ahmad Rosman
- Muhammad Fauzan bin Muhammad Rosni
- Muhmmad Isa bin Mohd Yusof

Who contributed a lot for this project it is a bless to have their constant support and help. Without their cooperation and guidance, this project would not have been materialized.

want noodles, 1 click

Last but not least, we would like to give our thanks to our parents and people who helped us either directly or indirectly for their cooperation. Also thanks to all our friends and everyone, that has been supporting our work and help during the report project progress till it is fully completed. Thank you

1.1 Letter of Submission

Diploma in Computer Science, University Technology of MARA, Johor Branch, Segamat Campus. 85009 Segamat, Johor Darul Ta'zim.

Miss. Siti Nordiyana binti Isahak Lecturer of ENT 300, University Technology of MARA, Johor Branch, Segamat Campus. 85009 Segamat, Johor Darul Ta'zim.

15 March 2017

Miss,

Submission of Business Plan Proposal (ENT 300)

Allude to the subject stated above, we would like to submit the proposal of our final project paper for ENT 300 subject.

- 2. This business plan was completed according to the guidelines and requirements given according to subject related. This business plan is build up to serve as a guide and prototype for a business proposed deal which covers the top management which is started with general manager followed by the administration, marketing operation, and financial aspects.
- 3. We are hope that our business plan that we recommended does fulfill your obligations. If there are any error or lack in any part are fully depends on us. Plus, we are appreciating to any comments or remarks on our project in order to help us to improve it and also to ourselves as well.
- 4. Thank you for your guidance and time to go through or business plan and analyse it. We hope that you will approve this business plan that we produced. Finally, with the cooperation that arise among us can enhance a good collaboration.

Your sincerely,

(AHMED RUSYDI HARITH BIN MOHD KHAIR)

General Manager,

MeeChine

1.2 Executive Summary

MeeChine is a vending machine business based on a normal vending machine but it sells instant noodle instead. Vending machine remain as one of the most used machine in the whole world as it provides the ability to buy things instantly. While the instant noodle being all time favourite to the Asian cultures, we decided to mix both of them in a machine. An instant noodle vending machine. Our business will be located at Lot G07, Ground Floor, Plaza Alam Sentral, Pusat Bandar, Seksyen 14, 40000 Shah Alam, Selangor, Malaysia.

Our business are unique as there are a quite a few number of company selling vending machine, but as the seller of instant noodle vending machine.

We aim to offer our product and services at competitive price to meet the demand of the low to middle income local market area residents. We will supply more vending machines at campus. In addition, we also provide regular replenishment of quality ingredients, cleaning, servicing and maintenance of vending as well as collection of sale proceeds to meet the needs of customer. With our well known products, we believe it will benefit our clients in term of service and quality.

Moreover, we believe that we will compete with other competitors in a few years ahead. This is because, nowadays people in Malaysia are getting busier day by day and can't get enough time to make foods for themselves. Through the attention from the well-known products, our vending machine will surely gain most of the market share.

We see that our business has the potential of success provide that is handled effectively and efficiently as the people always for food as a part of their life no matter where we are.