

UNIVERSITI TEKNOLOGI MARA CAWANGAN JOHOR FUNDAMENTALS OF ENTREPRENEURSHIP (ENT 300) RHAPSODIC

PREPARED FOR:

MISS SITT NORDIYARA BINTI ISAHAK

PATE OF SUBMISSION: 25 AUGUST 2016

PREPARED BY

ATHIRAH BT ZULFAKAR	201349 022
MUHAMAD SHAZRI BIN OTHMAN	2013570847
MUHAMMAD FAKHRUL AIMI BIN FARIZ	2013154373
NUR FARAH DAYANA BINTI ZAINI	2013589943
NURUL AQILA BT NOR ISHAK	2013390185
SYAZWAN BIN SAHKANDAR	2013523047

ACKNOWLEDGEMENT

First of all, Alhamdulillah and a very thankful to Allah S.W.T. because of his blessing to us and we have completed our business project for ENT 300 successfully.

Nowadays, for entering new areas of perspective after graduates, is important phase to be aware and learned. For the prospect of business, this project plan of business hopefully can be as one way for us, to practice our ability and interest in other way, to be a guideline to encourage our effort for becoming an educated business people.

We cannot deny that the risks that we have to face, many obstacles and also the problem for us in order to finish up this project. However, from the tolerance and responsibility from each of our members with high effort and plus, advises and encouragement from many parties especially our lecturer, Miss Siti Nordiana Bt Isahak, here now we present this project with success and well completed. In addition, we really appreciate the help from our family and friends in order to complete our project.

Finally, we hope that this business plan would be valuable meaning as a guide to those who want to know how the susiness working in clearly, correctly and effectively manner of establishment and process management. Thank you.

CONTENT EXECUTIVE SUMMARY INTRODUCTION	PAGES 8
1 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	10
INTRODUCTION OF BUSINESS	11
PURPOSE OF BUSINESS	12-13
OBJECTIVE OF BUSINESS	14-15
VISION AND MISSION	16-17
BUSINESS LOGO AND DESCRIPTION	18-19
COMPANY BACKGROUND	20-21
PARTNERSHIP BACKGROUND	22-28
LOCATION OF BUSINESS	29-30
PARTNERSHIP AGREEMENT	31-45
	40
ADMINISTRATION PLAN	46
INTRODUCTIONS OF ADMINISTRATION	47-48 49
OBJECTIVE OF ADMINISTRATION	50
ORGANIZATIONAL CHART	-50
STAFF SCHEDULE P TASK AND	51-53
RESPONSIBILITIES	54
SCHEDULE OF REMUNERATION	55-58
LIST OF MACHINES AND EQUIPMENTS	59
LIST OF SUPPLIERS OF ITEMS	60
ADMINISTRATION BUDGET	
MARKETING PLAN	61
OBJECTIVE OF MARKETING	62
PRODUCT DESCRIPTION	63
TARGET MARKET	64-67
MARKET SIZE	68-69
COMPETITORS	70-71
BENCHMARKING	72
MARKET SHARE	73-74
SALES FORCAST	75 76 94
MARKET STRATERGISE	76-84 85
MARKETING BUDGET	65
OPERATIONAL PLAN	86
INTRODUCTION OF OPERATION	87
	88
OBJECTIVES OF OPERATION COLUMN FOR DEMINISTRATION	89
SCHEDULE OF REMUNERATION SCHEDULE OF REMUNERATION	90
OVERHEAD REQUIREMENT OPERATIONAL PURCET.	91
OPERATIONAL BUDGET	-

BUSINESS AND OPERATIONAL HOUR	92
CAPACITY PLANNING	93
MATERIAL PLANNING	94
LIST OF SUPPLIERS	95
 LIST OF MACHINES AND EQUIPMENTS 	96-99
LAYOUT PLAN OF OPERATIONS	100-102
FINANCIAL PLAN	103
INTRODUCTION OF FINANCIAL	104-105
PURPOSE OF FINANCIAL	106-107
SOURCES OF FINANCIAL	108-112
CAPITAL EXPENDITURE PROJECTION	113
TABLE OF DEPRECIATION	114-116
SALES AND PURCHASES PROJECTIONS	117
PRO-FORMA CASH FLOW STATEMENT	118
PRO-FORMA INCOME STATEMENT	119
PRO-FORMA BALANCE SHEET	120
CASH FLOW FORECAST	121
PRE-OPERATING AND WORKING CAPITAL	122
NEW PROJECT IMPLEMENTATION COST	123
• SOURCES OF NEW PROJECT FINANCING	
	124
• PROFITABILITY	125-126
FINANCIAL LEVERAGE	127
ANNUAL SALES	128
YEAR END FINANCIAL POSTION	129
	400
CONCLUSION	130
APPENDIX	131-134

EXECUTIVE SUMMARY

The content of this business plan is about a brand new product that will be manufactured and produced for the community. The product that we will produced is Light Up Bag. Basically, Rhapsodic is a business that based on partnership business which consist of 1 upper manager that is General Manager and 5 Officers which is Administration Officer, Marketing Officer, Operation Officer, Financial Officer and Organizational Officer.

Rhapsodic product offer high quality of bag. The price is also reasonable for all. Others comment that customer gives to our product will be considerates or any complimentary will be taken to make them more satisfied. From that way, we hope that our business will run smoothly according to what we had planned and achieved in our objectives.

