



# **COMPANY ANALYSIS**

## PUSAT MEMPROSES KUIH ASLI

**TECHNOLOGY ENTREPRENEURSHIP (ENT600) : CASE STUDY** 

FACULTY & PROGRAMME: FSKM & CS241SEMESTER: 6PROJECT TITLE: COMPANY ANALYSIS FOR TECHNOLOGY<br/>ENTREPRENEURSHIPNAME: AMIIRRUR RAHIM BIN AHMADLECTURER: MADAM YUSRINA HAYATI NIK MUHAMMAD<br/>NAZIMAN

#### ACKNOWLEDGEMENT

First and foremost, I would like to thank Allah s.w.t and His Messenger, Prophet Muhammad s.a.w. Because of His blessing, it is possible for me to finish this report of case study for the subject Technology Entrepreneurship (ENT600). May Allah pardon and forgive our weaknesses and bestow us with knowledge and help us. Finally, I managed to finish up this report with great enthusiasm and determination.

I would like to express my gratitude and appreciation to all those who gave me the possibility to complete this report. A special thanks to my kind lecturer, Madam Yusrina Hayati Nik Muhammad Naziman, whose help me to find the ideas for innovation of the product and help me to finish the report of case study. She greatly inspired us to make this report. Her willingness to motivate us contributed tremendously to our report. Without her help, we would not be able to complete this case study.

Besides, we would like to thank the authority of University of Technology MARA and Faculty of Computer and Mathematical Sciences of UiTM for offering this subject Technology Entrepreneurship. This subject has given us the chance to participate and learn about being a success entrepreneur.

There are a lot of challenges that we face such as finding the right successful entrepreneur for interviewing. Therefore, not to be forgotten to the owner of the Pusat Memproses Kuih Asli Kampung Judan, Hajah Jamayah Binti Uran and all their staffs for the kindness in helping us during the process of completion for this case study report.

Finally, I would like to thank all my family and friends for all the support and help in completing this case study. Thanks to my parent because they do not give up for giving encouragement, enthusiasm and invaluable assistance for me. Thanks also to all my friends who always share their knowledge and always support me when doing this project and manage to complete it within the given time. Last but not least, I apologize for all the other unnamed people who helped me in various ways to help me finish this report.

#### **TABLE OF CONTENTS**

TITLE PAGE	i
ACKNOWLEDGEMENT	ii
TABLE OF CONTENT	iii
LIST OF FIGURES	iv
LIST OF TABLES	v
EXECUTIVE SUMMARY	vi
CHAPTER 1: INTRODUCTION	
1.1 Background of Study	1
1.2 Problem Statement	1
1.3 Purpose of Study	3
CHAPTER 2: COMPANY INFORMATION	
2.1 Company Background	4
2.2 Organizational Structure	4
2.3 Products	5
2.4 Business, Marketing and Operational Strategy	5
2.5 Financial Achievements	8
CHAPTER 3: COMPANY ANALYSIS	
3.1 SWOT Analysis	9

# **CHAPTER 4: FINDINGS AND DISCUSSION**

4.1 Findings	10
4.2 Discussions	11

## CHAPTER 5: CONCLUSION 13

### **CHAPTER 6: RECOMMENDATION AND IMPROVEMENT** 14

#### APPENDICES

#### LIST OF FIGURES

Figure 2.1	Organizational Structure of Pusat Memproses	4
	Kuih Asli Kampung Judan	
Figure 2.2	Kuih Sepit	5
Figure 2.3	Kilang Kuih Sepit Judan's Facebook Page	6
Figure 2.4	Graph of Average Sales Forecast Per Year	8

### LIST OF TABLES

Table 2.1	Company Details	4
Table 2.2	Working Schedule of Pusat Memproses Kuih Asli Kampung Judan	7
Table 2.3	Average Sales Forecast Per Year	8
Table 3.1	SWOT Analysis Table	9

#### **EXECUTIVE SUMMARY**

This study is conducted to give an idea on how to apply a solution in real life based on what students learned about technology entrepreneurship. To complete this task, we got the opportunity to interview the owner of Pusat Memproses Kuih Asli Kampung Judan which is one of the food processing industry located in Mukah, Sarawak.

Before the actual study was done, we had to do some research on the food industry since out main focus is food industry. This is important so that we can understand more about the industry. Then, we gathered several information related to the company through interview and observation. Some information of the company such as the company background, organizational structure, product design and techniques used to make products were collected. While gathering some information, we were able to identify the company's strengths, weaknesses, opportunities and threats through analysis of SWOT.

In brief, while analyzing the company by using SWOT analysis, we found out the problems that this company faced. The problems that we can see in this company are about management, location and competitors. Other than that, there is not enough workers to complete the demands of the customers since the orders created is too much.

From the above problems, we found out that there is a great potential to boost the sales if the technology improvement is made based on the problems. Thus, in this report, we will explain in detail about how those technology can help Pusat Memproses Kuih Asli Kampung Judan.