

# PRINCIPLES OF ENTREPRENEURSHIP (ENT530) INDIVIDUAL ASSIGNMENT: SOCIAL MEDIA PORTFOLIO BILIS RANGUP KENENET

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Finally, I would like to thank every single person who liked and shared my Facebook page especially my families and friends as well as my customers because without them, I would not succeed in completing this assignment.

### **EXECUTIVE SUMMARY**

Bilis Rangup Kenenet is originally an idea from my mother, Rose Aini binti Mat Said. She making this dish since I was a kid and it is one of my favourite dish. Apart from that, she came out with this idea because my big families would always have her cook the dish every time we returned to our hometown. In addition, her friends would also order for any occasions that they attend.

What makes my product different from other existing product is most of Sambal Ikan Bilis is wet while my product is cooked until it dries. Thus, my product can stay longer even if outside the refrigerator. On the other hand, my product has secret ingredient which most of the existing product does not have. So, I believe this is quite an opportunity for my product to go further.

Furthermore, my marketing strategy is by using social media especially Facebook to promote my product. Any deals and promotion will be post on my Facebook so my customers are aware of it. Besides, any incoming order will be through Messenger as well as Whatsapp. Customers can check incoming stocks on my Facebook page so that they know when they can order.

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# 1. BUSINESS REGISTRATION (SURUHANJAYA SYARIKAT MALAYSIA (SSM))

Here are the documents needed in order to open up Bilis Rangup Kenenet.

- i. Suruhanjaya Syarikat Malaysia Business Certificate
- ii. Business Profile/ Business Information
- iii. Borang A