

WM SENSATION SDN BHD

TECHNOLOGY ENTREPRENEURSHIP (ENT600): BLUEPRINT

FACULTY & PROGRAMME: COMPUTER AND MATHEMATICAL SCIENCES & CS249

SEMESTER : 6

PROJECT TITLE : REPORT ON BLUEPRINT

STUDENT NAME : WAN MURSYIDAH BINTI WAN AZRIE

STUDENT ID : 2017834446

GROUP : D1CS2496D

LECTURER : MADAM ZALEHA BINTI HASSAN

TABLE OF CONTENTS

1.0 EXECUTIVE SUMMARY	4
1.1 Company Background	4
1.1.1 Company Profile	4
1.1.2 Logo	5
1.1.3 Vision	6
1.1.4 Mission	6
1.1.5 Objective	6
1.1.6 Business Operation	6
1.1.7 Location	6
1.1.8 Product Concept	7
1.1.9 Target Market	7
1.1.10 Competitive Advantages	7
1.1.11 Profitability	7
1.1.12 Management Team	8
2.0 PRODUCT DESCRIPTION	9
2.1 Product Concept	10
2.2 Product Detail	10
2.3 Advantage and Material Use	10
2.4 Effective Cost	10
3.0 TECHNOLOGY DESCRIPTION	11 4.0
MARKET ANALYSIS AND STRATEGIES	12
4.1 Customers	12
4.2 Market Size and Trends	12-13
4.3 Competition and Competitive Edges	13-14
4.4 Market Share and Sales	14-15
4.5 Market Strategies	15
4.5.1 Pricing	15-16
4.5.2 Service & Warranty Policy	16
4.5.3 Advertising & Promotion	16-17
4.5.4 Distribution	17

5.0 MANAGEMENT TEAM	18
5.1 Organization	18
5.2 Organization's Chart	18-19
5.3 Manpower Planning	19
5.4 Management Team Personal and Duties	20-23
5.5 Schedule of Task and Responsibilities	24
5.6 Management Compensation and Ownership	25
5.6.1 Equity Share	25
5.6.2 Schedule of remuneration	25
6.0 FINANCIAL ESTIMATE	26-34
7.0 PROJECT MILESTONE	35 8.0
CONCLUSION	36
9.0 REFERENCE	37

1.0 EXECUTIVE SUMMARY

1.1 Company Background

1.1.1. Company Profile

Name of the Company	WM Sensation Sdn. Bhd.				
Business Address:	Lot 1-06, 1st Floor, Pasaraya The Store, No.6, Bandar				
	Baru Sungai Buloh, 47000 Shah Alam, Selangor,				
	Malaysia				
Correspondence Address:	Website: www.wmsensation.com.my				
	Email: wmsensation@gmail.com.my				
Telephone Number:	03-6034343				
Fax Number:	03-6034344				
Form of Business:	Partnership				
Main Activity:	Tracker Device				
Date of Commencement:	11 th September 2016				
Date of Business Registration:	1st August 2016				
Name of Bank:	Maybank				
Bank Account Number:	162013456258				

Table 1: Company Profile

1.1.2. Logo



	DESCRIPTIONS			
WM Sensation SDN. BHD.	WM Sensation Sdn. Bhd. is our company's name where WM is derived from our founder's name which is Wan Mursyidah. While the word Sensation was chosen because Sensation itself give the meaning of great excitement or interest, or someone or something that causes excitement. So, we hope that our customers will feel excited while purchasing and using our products.			
4 hands	The four hands indicate that our customers need our products in their daily lives. It also shows that our company is a user-friendly company where our customers are looking forward to using our products and services again in the future.			
3 speech bubbles	The three speech bubbles show a strong relationship between our company and the customers since the customers can give feedbacks or give their opinions about our products which can help us making an improvement in the future. These 3 speech bubbles can also give a meaning of hoping our customers will promote our products to their family and friends and how they feel excited talking about our products and services.			
Red, blue and green colours	Red colour is called a colour of good luck in Asia. Therefore, we hope that our company will has a bright future. Blue colour is a symbol of authority and peace, where we hope that our company will become one of the successful companies in the future and we will compete healthily with our competitors.			