



UNIVERSITI TEKNOLOGI MARA SARAWAK

BnG FUTSAL

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1.2 EXECUTIVE SUMMARY

The name of our company is BnG Futsal. The business is in form of partnership which consists of six members. Each partner contributes certain amount of capital as agreed in agreement.

There are no sleeping partners and all are entitled to participate in the business management. We agreed that Syaiful Amri Bin Ab Razak as the General Manager, Ili Nadirah Bt Haris as Marketing Manager, Md Asyraf Azizi as the Operational Manager, Siti Atiqah Bt Badrul Shah as the Administration Manager, Norasah Bt Kadir and Nadzirah Bt Mohamad Ayob as the Financial Manager. The selection of General Manager is based on consensus among all the partners and selected based on the experience, skills and ability.

The management team will be led by the General Manager and assist by the other managers. The General Manager is responsible in planning, leading, controlling and organizing the business. The Marketing Manager will be responsible to create the marketing plan, identifying the customer's need and demand, identifying the competitors, target market, market size and forecast the future market. The Operational Manager is responsible to the entire job that related to the operation and will be supervising and coordinating the operation of the business. The Administration Manager is responsible for the job that related to administration such as planning and arranging the remuneration schedule of salary and wages. Lastly, the Financial Manager will be handling the financial matters such as preparing the budget and financial statement for expenses of each departments and controlling the flow of the money of the organization.

1.3 SUBMISSION LETTER

BnG Futsal,

Lot 4831, Block 59, MTL D,
Tanjong Bundong, Fasa 1,
94300 Kota Samarahan,
Kuching, Sarawak.

Miss Siti Farah Binti Lajim,

Lecturer of ENT 300 (Entrepreneurship),
University of Technology Mara,
Campus Samarahan
Jalan Meranek ,
94300 Kota Samarahan, Sarawak.

Miss,

Re: Submission of our Business Plan

As stated, I; Syaiful Amri Ab Razak, as the General Manager of BnG Futsal, acting on behalf of my fellow group partners, would be interested in submitting our Business Plan for your reviewing purpose.

2. It is hoped that through the Business Plan proposed, we are able to improve our financial base and also to further improve our presentation appropriately. All information should be available in the Business Plan included together with this letter.

Your time and support is highly appreciated.

Thank you.

A handwritten signature in black ink, appearing to be 'Syaiful', written over a horizontal line.

(Syaiful Amri Ab Razak)

General Manager of BnG Futsal

1.6 INTRODUCTION TO BUSINESS PLAN

Once a maxim have said 9/10 of the sources of wealth in this world are by doing business and the remainder is agriculture. Holding with this saying, our company which is BnG Futsal has decided to venture into business of providing futsal services with mounting hopes to be successful in the world of entrepreneurships Futsal which is getting more popular in the community and the demand is increasing. Thus, an idea of creating a potential this business is created.

BnG Futsal is in form of partnership which consists of six partners. All partners had agreed as stated in agreement letter which consist amount of capital, profit and loss will be divided as stated ratio. We had chosen this form of business because it is easier to secure financial assistance from financial institutions compared with sole proprietorship. Besides that, in partnership, there will be a lot of ideas, talents and skills can be pooled together for better future management of our company in the future.