



**Universiti
Teknologi
MARA**

KAMPUS ARAU

Bahagian
Hal Ehwal Akademik

Rujukan : 100-UiTMKA (HEA -30/7B)
Tarikh : 5 Januari 2001

KEPADA SESIAPA YANG BERKENAAN

Tuan/Puan,

PENGESAHAN SEBAGAI PELAJAR UiTM

TAJUK PROJEK : STOCK BROKING COMPANY
PROGRAM : DIPLOMA IN ACCOUNTANCY
KOD KURSUS : ETR 300 (ASAS KEUSAHAWANAN)



Dengan ini disahkan bahawa nama-nama seperti senarai di bawah adalah pelajar Universiti Teknologi MARA Kampus Arau.

Bil	Nama	No. Kad Pelajar
1.	Mohd Norkamarulezane Mohamad Zain	98082492
2.	Ahmad Rahimi Ramli	98082700
3.	Helmi Azuan Mahzan	99031685
4.	Mishar Ahmad	98083435

Untuk makluman tuan/puan mereka ini sedang mengikuti kursus yang tersebut di atas sebagai keperluan program sebelum dianugerahkan Diploma.

Untuk membolehkan mereka menyiapkan kertas projek tersebut, mereka memerlukan maklumat atau bahan dari pihak tuan/puan.

Sehubungan dengan itu, sukacita kami sekiranya pihak tuan/puan dapat membekalkan apa-apa maklumat atau bahan yang diperlukan oleh mereka seperti brosur, risalah dan sebagainya. Sekiranya bahan yang diperlukan oleh pelajar itu merupakan dokumen penting pejabat, ianya bolehlah dibuat salinan fotostat dan kosnya ditanggung oleh pelajar. Maklumat atau bahan yang diperolehi akan digunakan semata-mata untuk tujuan akademik.

Kerjasama pihak tuan/puan dalam hal ini sangat-sangat kami hargai dan pihak UiTM Kampus Arau mendahuluinya dengan ucapan terima kasih. Sekian.

Yang benar,

DR. HJ. KHUZZIR HJ. ISMAIL
Timbalan Provos HEA
b/p Provos

s.k: 1. Pn. Nik Hanita Nik Mohamad - Pensyarah
2. Fail 100-UiTMKA (HEA-30/7B)

**02600 Arau
Perlis
MALAYSIA
Tel : 04-9861001
Fax : 04-9862233**

INTRODUCTION

Kangar Securities Sdn. Bhd. is a new company that involves in the business world. It is a Stock Broking Company which to provide buying and selling of shares to clients. Beside that, Kangar Securities Sdn. Bhd. also may do some activities such as advise clients on possible investments, take orders from clients to buy or sell securities, execute transactions via WinSCORE (stock broking company front-end trading system) , ensure payment is received from buying clients, ensure that when a client buys or sells shares all appropriate benefits low e.g dividends, new issue and others.

Kangar Securities Sdn. Bhd. is from under the private company types of business which it contains 4 shareholders. Our beginning capital is RM 5,582,564.00 where each partners contributes RM 1,000,000.00 except for the general manager that contributes RM 1,497,564.00. The remaining capital is from the bank loan, which is worth RM 1,000,000.00.

Location is our business is located at Tingkat 4 , Blok Podium , Bangunan KWSP , Jalan Bukit Lagi , 01000 , Kangar , Perlis Indera Kayangan. We choose this place because :

- It location is near with town, Kangar . So, it is easy for us to make any transaction with a clients.
- It's located at strategic place because it have also many business center , banks , shops , and others.

We choose this type of business because small number of Bumiputra involve this business. This business is have potential to develop in the future because all of people can join our business like individual or group.

BUSINESS BACKGROUND.

NAME OF COMPANY : KANGAR SECURITIES SDN. BHD.

ADDRESS OF COMPANY : Tingkat 4 , Blok Podium ,
Bangunan KWSP ,
Jalan Bukit Lagi ,
01000 , Kangar ,
Perlis Indera Kayangan.

CORRESPONDENCE
ADDRESS : Same of the above

TELEPHONE NUMBER : 04-9874720

FAX NUMBER : +04-9874720

HOME PAGE : www.kangarcities/9879.com

E – MAIL : kangarsecurities@hotmail.com

TYPE OF COMPANY : Private Limited Company

MAIN ACTIVITIES : Trading of Shares

DATE OF REGISTRATION : 1 December 2001

DATE OF BEGINNING BUSINESS : 1 January 2002

REGISTRATION NO. : In Process

CAPITAL : Shareholders Contribution RM 4,497,564.00
Loan from Bank RM 1,000,000.00

NAME OF BANK : MAYBANK

TYPE OF BUSINESS ACCOUNT : Current Account

ACCOUNT NUMBER : 01-4222-32101-49

TABLE OF CONTENT

LETTER OF SUBMISSION	1
ACKNOWLEDGEMENT	3
LOGO OF COMPANY	5
PURPOSES OF BUSINESS PLAN X	6
SYNOPSIS	7
BUSINESS BACKGROUND X	8
PARTNERSHIP BACKGROUND	9
ADMINISTRATION PLANNING /	21
OPERATION PLANNING /	41
MARKETING PLANNING /	69
FINANCIAL PLANNING	86
ATTACHMENT	

INTRODUCTION