SEMAI IMPIAN SDN BHD EXECUTIVE COACH

A STUDY ON THE SERVICE QUALITY AND CONSUMERS PERCEPTION TOWARDS IT

A GRADUATION EXERCISE SUBMITTED AS A REQUIREMENT FOR FULFILLMENT OF ADVANCED DIPLOMA IN BUSINESS ADMINISTRATION (TRANSPORT)

BY

SHUHANIZA BTE SHAMSUL KHALIL ADVANCED DIPLOMA IN BUSINESS ADMINISTRATION (TRANSPORT) SCHOOL OF BUSINESS AND MANAGEMENT MARA INSTITUTE OF TECHNOLOGY SHAH ALAM

MAY 1994

ABSTRACT

Transportation, like any other industry requires efficient management because of its keen competition between the various transportation companies and at the same time each company is also in competition with other types of carriers. In order to survive in this competitive business, the company has to provide facilities that are better than other companies. Against these background, Executive Coach was launched on 16 th September 1993 to provide the necessary services to passengers emphasising on comfort, convenience, consistency, reliability and personal attention.

Semai Impian Sdn Bhd, the company responsible for the Executive Coach, was given 72 travel permits by the authorities and is now using 10 out of the 72. Presently the company is only servicing users to Ipoh, Penang, Melaka and Johore Bahru. Its future plan is to expand its services to cover routes such as Alor Star, Perlis, Singapore, Kuantan, Trengganu and Kota Bharu.

The study for this research covers only a period of five months that is from 1 st December 1993 to 30 th April 1994 and it is felt that for a better appraisal a longer period should be given. The analysis, however, can be accepted as a true picture of the Executive Coach's performance because the period under study include the peak and off - peak periods.

Services provided by the Executive Coach are found to be satisfactorily and of high quality. Its survival to date proves that it is an efficiently managed transportation company, one that cares for the public and its workers.

ACKNOWLEDGEMENT

" In the name of Allah, the merciful and most compassionate ".

First of all, I would like to take this opportunity to express my sincere and deepest gratitude to whom I have become indebted especially to my advisor, Puan Norlida bte Abdul Hamid for her advice, time and suggestions in the completion of this study.

I would also like to convey my deepest appreciation for the cooperation and assistance which I have received during my entire period of my intenship to;

- 1. Mej (B) Nordin Hj Jamil Manager , Semai Impian Sdn Bhd
- 2. Encik Zamri Hj Mahmud Manager , Ekspres National Berhad.
- 3. Encik Rizal Abdul Ghani Business & Development Executive, Semai Impian Sdn Bhd.
- 4. Puan Badariah Baharom Personal Assistant, Semai Impian Sdn Bhd.
- 5. Cik Jamilah Md Saat Statistic Department, Mara Institute of Technology, Shah Alam.

Not forgetting my thanks to all the staff of Semai Impian Sdn Bhd, Mara Holding Sdn Bhd and Ekspres National Berhad for their help and co-operation during my intenship.

My utmost appreciation also to all my friends for their suggestions, support and ideas in completing the research.

Last but not least, my love and thanks to my family members for their encouragement, moral support, understanding and co - operation in facing this challenge.

SHUHANIZA BTE SHAMSUL KHALIL MARA INSTITUTE OF TECHNOLOGY SHAH ALAM MAY 1994

TABLE OF CONTENTS

Confidentiality	i
Acknowledgement	ii
Abstract	iv
Table of Contents	v
List of Figures	viii
List of Photos	\mathbf{x}
Abbreviations	xi

CHAPTER ONE

1.0 INTRODUCTION

1.1	Mara Holding Sdn Bhd	1
1.2	Public Transportation Services	1
1.3	Semai Impian Sdn Bhd	7
1.4	Roles of Semai Impian Sdn Bhd	8
1.5	Future Plans	8
1.6	Organizational Structure of Semai Impian Sdn Bhd	9
1.7	Work Force of Semai Impian Sdn Bhd	10
1.8	Executive Coach	11
Ref	erences	17