

## LETTER OF SUBMISSION

Head Coordinator  
Bachelor of Business Administration (Hons) Finance  
Faculty of Business Management  
MARA University of Technology  
Kampus Kota Bharu,  
15050 Jalan Sultan Ibrahim,  
Kelantan Darul Naim.

April 2011

Dear Sir,

### **SUBMISSION OF PROJECT PAPER (FIN667)**

I, Siti Amierah Binti Ismail, Matrix Number 2009836516, hereby submit the project paper of Finance Research to fulfill the requirement needed by the Faculty of Business Management, Mara University of Technology (UiTM).

The project paper is carrying a topic **“A Study on productivity performance of Small and Medium Enterprise (SMEs) in Malaysia”**.

Hopefully this research paper will meet your requirement.

Thank you.

Yours faithfully,

.....  
(SITI AMIERAH BINTI ISMAIL)  
2009836516

Bachelor of Business Administration (Hons) Finance



اُونِيُوَرَسِيْتِي تِيكْنُولُوْجِي مَارَا  
UNIVERSITI TEKNOLOGI MARA  
CAWANGAN KELANTAN

**BACHELOR IN BUSINESS ADMINISTRATION (HONS) FINANCE  
FACULTY OF BUSINESS MANAGEMENT**

**DECLARATION OF ORIGINAL WORK**

**SITI AMIERAH BINTI ISMAIL (2009836516)**

Hereby declare that:

- This work has not been accepted in substance for any degree, locally or overseas and is not being concurrently submitted for this degree or any other degrees.
- This project paper is the result of my independent work and investigation, except where otherwise stated.
- All verbatim extracts have been distinguished by quotation marks and sources of my information have specifically acknowledged.

SIGNATURE:

DATE:

.....

.....

## ACKNOWLEDGEMENT



***“In the name of Allah , The most Gracinal and Selawat and Salam to His  
Messenger our Prophet Muhammad SAW.”***

First and foremost, Alhamdulillah, at last I am able to finish this report on time. Whilst, accepting full responsibility for the contents of this work, it would be churlish not to acknowledge the debt I owe to all those who directly and indirectly contribute to this writing. It has been the most fruitful experience to have been able to do this research. I have completed this project paper with support and encouragement from many individuals and organizations which I express my gratitude.

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Finally, I cannot emphasize enough how important my family's role has been in helping me cross the hurdles which, at times, seemed to be insurmountable. Last but not the least, I wish to express my sincere gratitude to my parents and all my friends that provided emotional and financial support when I needed those the most.

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## TABLE OF CONTENTS

<b>CONTENTS</b>	<b>PAGE</b>
LETTER OF SUBMISSION	I
DECLARATION OF ORIGINAL WORK	II
ACKNOWLEDGEMENT	III
TABLE OF CONTENT	IV-VI
LIST OF FIGURE	VII
LIST OF TABLE	VIII
ABSTRACT	IX
<b>CHAPTER 1 : INTRODUCTION TO THE RESEARCH</b>	
1.0 INTRODUCTION	1-4
1.1 BACKGROUND OF THE STUDY	5-7
1.2 PROBLEM STATEMENT	7-12
1.3 OBJECTIVE OF THE STUDY	13
1.4 RESEARCH QUESTION	14
1.5 SCOPE OF THE STUDY	14
1.6 SIGNIFICANCE OF THE STUDY	15-17
1.7 LIMITATION OF THE STUDY	17-19
1.8 RESEARCH STRUCTURE	19
1.9 THEORETICAL FRAMEWORK	20
1.10 HYPOTHESIS	21-22
1.11 DEFINITION OF TERM	23-30

## **ABSTRACT**

The purpose of this study is to determine the relationship between number of employees, salaries & wages paid and export goods with productivity performance on manufacturing production within 96 months starting from the year 2003 to 2010. The scope of this study is focusing on the factors that give the effect to the productivity performance of SMEs in manufacturing production. SME's in Malaysia existed a long time ago but it was established and encouraged by the government in 1996. The data collection was based on monthly basis, apart from that, secondary data were also used. The methods use to measure the objective of the study are multiple linear regression. From the result, all independent variable which are number of employees, salaries & wages paid and export goods have significant relationships with the productivity performance on manufacturing production. Thus all variables are the most effective variable for the productivity performance on manufacturing production. Since the researcher had identified the most effective variables, it is recommended for company to take all variables as a consideration when making decisions regarding to the productivity performance of Small and Medium Enterprise (SMEs) in Malaysia.