

FACTORS INFLUENCING GREEN PURCHASE INTENTION AMONG MALAYSIAN CONSUMERS

LIYANA ADIBAH BINTI TAHIR 2017431946

BACHELOR OF BUSINESS ADMINISTRATION (HONS.) MARKETING

FACULTY OF BUSINESS MANAGEMENT UNIVERSITI TEKNOLOGI MARA (CAWANGAN MELAKA) CAMPUS BANDARAYA MELAKA

JANUARY 2020

DECLARATION OF ORIGINAL WORK



BACHELOR OF BUSINESS ADMINISTRATION WITH HONOURS (MARKETING)

FACULTY OF BUSINESS MANAGEMENT

UNIVERSITY OF TECHNOLOGY MARA

"DECLARATION OF ORIGINAL WORK"

I, LIYANA ADIBAH BINTI TAHIR, (I/C Number: 951115-04-5182)

Hereby, declare that:

 This work has not previously been accepted in substance for any degree, locally or overseas, and is not being concurrently submitted for this degree or any other degrees.

 This project paper is the result of my independent work and investigation, except where otherwise stated.

 All verbatim extracts have been distinguished by quotation marks and sources of my information have been specifically acknowledged.

Signature: Liyana Adibah Binti Tahir Date: 7th January 2020

LETTER OF SUBMISSION

The Head of Programme
Bachelor of Business Administration (Hons.) Marketing
Faculty of Business Management
Universiti Teknologi MARA (Cawangan Melaka)
Kampus Bandaraya Melaka
110 Off Jalan Hang Tuah
75300 Melaka
Dear Sir/ Madam,
SUBMISSION OF PROJECT PAPER
Attached is the project paper titled "FACTOR INFLUENCING GREEN PURCHASE
INTENTION AMONG MALAYSIAN CONSUMERS" to fulfil the requirements as
needed by the Faculty of Business Management, Universiti Teknologi MARA.
Thank you.
Sincerely,
Liyana Adibah Binti Tahir
2017431946

TABLE OF CONTENTS

	OR INFLUENCING GREEN PURCHASE INTENTION AMONG MALAY JMERS	
DECLA	ARATION OF ORIGINAL WORK	ii
LETTE	ER OF SUBMISSION	iii
ACKNO	OWLEDGEMENT	iv
ABSTR	RACT	viii
СНАРТ	TER 1: INTRODUCTION	1
1.1	INTRODUCTION	1
1.2	BACKGROUND OF STUDY	1
1.3	PROBLEM STATEMENT	2
1.4	RESEARCH OBJECTIVES	3
1.5	RESEARCH QUESTIONS	4
1.6	SIGNIFICANT OF STUDY	4
1.7	SCOPE OF STUDY	5
1.8	LIMITATION OF STUDY	6
1.9	DEFINITION OF TERMS	7
1.10	CONCLUSIONS	7
CHAPT	TER 2: LITERATURE REVIEW & HYPOTHESIS	8
2.1	INTRODUCTION	8
2.2	GREEN PURCHASE INTENTIONS	8
2.3	GREEN PACKAGING	12
2.4	GREEN PRODUCT VALUE	17
2.5	ECO – LABEL	21
2.6	GREEN ADVERTISEMENT	25
2.7	THEREOTICAL FRAMEWORK	28
2.8	CONCLUSIONS	29
CHAPT	FER 3: RESEARCH DESIGN & METHODOLOGY	30
3.1	INTRODUCTION	30
3.2	RESEARCH DESIGN	30
3.3	SAMPLING	30
3.3	•	
3.3	3.2 Sampling Technique	31
3.3	3.3 Sampling Size	31
3.4	DATA COLLECTION METHOD	32

ABSTRACT

This research was conducted to carry out a study entitled "Factors Influencing Green Purchase Intention among Malaysian Consumers". The purpose of this study is to investigate the relationship between four independent variables with dependent variable to identify which factor is most important towards purchase intention towards green products. Basically, it consists of four factors influencing on Malaysian consumer focusing in Bandar Melaka and the factors are green packaging, green product value, eco-label, green advertisement. In order to complete this study, few hypothesis were constructed and 150 respondent were chosen as respondent. The data was obtained from primary data by using questionnaire. All data collected through the questionnaire were analysed systematically by Statically Package for Social Science (SPSS). Form the correlation testing, the result shows four independent has relationship with dependent variable. In terms of hypothesis result, all are accepted. For multiple regression analysis, the most influential factor is green packaging.