

FACTORS INFLUENCING PURCHASE INTENTION TOWARDS TABLET AMONG YOUNG ADOLT IN W.P. LABUAN

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Submitted In Partial Fulfilment of the Requirement for the Bachelor of Business Administration with Honours (Marketing)

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LETTER OF SUBMISSION

05 JANUARY 2015

The Head of Program Bachelor of Business Aministration (Honours) (Marketing) Faculty of Business Management Universiti Teknologi MARA 40450 Shah Alam Selangor

Dear Sir/Madam,

SUBMISSION OF PROJECT PAPER (MKT 662)

Attached is the project paper titled "FACTORS INFLUENCING PURCHASE INTENTION TOWARDS TABLET AMONG YOUNG ADULT IN W.P.LABUAN" to fulfil the requirement as needed by the Faculty of Business Management, Universiti Teknologi MARA.

Thank you.

Yours sincerely, NORAIN BINTI JOHARI, 2008756949 Bachelor of Business Administration (Honours) (Marketing)

ABSTRACT

The purpose of this project paper is to study the factors influencing purchase intention towards tablet among young adult in W.P.Labuan. The researcher is focusing on the brand equity elements which are brand loyalty, brand awareness, brand association and perceived quality. Quantitative data collection method and the simple random sampling are used to aid the research. 152 questionnaires will be distributed to the respondents and will be analyzed by using the SPSS software. The research is conducted allocated in Labuan Town area and the places are shopping mall such as Ujana Kewangan and educational institution such as SMK Labuan.