

# FACTORS AFFECTING CUSTOMERS LOYALTY TOWARDS FAST FOOD RESTAURANT IN SUBANG JAYA

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# BACHELOR OF BUSINESS ADMINISTRATION WITH HONOURS (INTERNATIONAL BUSINESS) FACULTY OF BUSINESS MANAGEMENT UNIVERSITI TEKNOLOGI MARA (UITM) CAWANGAN MELAKA KAMPUS BANDARAYA MELAKA

**JUNE 2019** 



# BACHELOR OF BUSINESS ADMINISTRATION WITH HONOURS (INTERNATIONAL BUSINESS)

# FACULTY OF BUSINESS MANAGEMENT UNIVERSITI TEKNOLOGI MARA KAMPUS BANDARAYA MELAKA

# **DECLARATION OF ORIGINAL WORK**

I, SHAHRIL ANUAR BIN JAMAR, (950113-14-5687), STUDENT ID: (2016734357)

Hereby, declare that,

- This work has not previously been accepted in substances for any degree, locally or overseas and is not being concurrently submitted for this degree or any other degrees.
- This project is the result of my independent work and investigation, except where otherwise stated.
- All verbatim extracts have been distinguished by quotation mark and sources of my information have been specifically acknowledged.

Signature:	Date:
(Shahril Anuar bin Jamar)	

# LETTER OF SUBMISSION

JUNE 2019
The head of program
Bachelor In Business Administration (Hons) International Business
Faculty of business management
Bandaraya Melaka
Melaka
Dear Sir/Madam
SUBMISSION OF PROJECT PAPER
Attached is the project title "FACTORS AFFECTING CUSTOMERS LOYALTY TOWARDS FAST FOOD RESTAURANT IN SUBANG JAYA" to fulfill the requirement as needed by the faculty of business management, Universiti Teknologi Mara (UiTM)
I hope this report will fulfill the requirement of Bachelor of Business Administration with Honors and also achieved the objective of this study.
THANK YOU,
YOURS SINCERELY,
SHAHRIL ANUAR BIN JAMAR (2016734357)

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### **ABSTRACT**

This research objective is to examine the relationship between three hypothesis which is the relationship between service quality, food quality, price and ambience with customer loyalty towards fast food restaurant in Subang Jaya. For this purpose of study, the descriptive research was conducted. Convenience sampling has been utilised with 384 respondents as the sample size which 325 questionnaires were answered and collected from the respondents based on their consent and voluntary basis.

The result indicates that the hypothesis shows both results with a positive relationship and negative relationship. For independent variables (price and ambience) shows positive relationship with the dependent variable (customer loyalty) while another two independent variables (service quality and food quality) shows negative relationship with dependent variable (customer loyalty). All results and analysis has been evaluated by using SPSS (Statistical Package for Social Science during research been conducted.