A STUDY ON SMALL AND MEDIUM SCALE INDUSTRIES (SMI): FOCUS ON INCUBATOR PROGRAM INTRODUCED BY SIRIM BERHAD

AMIELDA BINTI HJ. IBRAHIM 2000661792

BACHELOR OF BUSINESS ADMINISTRATION (HONS) MARKETING FACULTY OF BUSINESS & MANAGEMENT MARA UNIVERSITY OF TECHNOLOGY MALACCA

MARCH 2002

LETTER OF TRANSMITAL

Amielda Bt Hj Ibrahim
Bachelor of Business Administration (Hons) Marketing
School of Business and Management
MARA University of Technology
Malacca Campus.

29 March, 2002

Puan Rachel Samuel Advisor of project paper (MKT 650) Mara University of Technology Malacca Campus.

Dear Madam,

RE: SUBMISSION OF THE FINAL PROJECT

Enclosed herewith is this project paper entitled "A Study On Small And Medium Scale Industries (SMI): Focus On Incubator Program Introduced By SIRIM Berhad".

The purpose of this project is to determine the effectiveness of the incubator program.

The project paper also includes the advantages and services offered by SIRIM Berhad to the small and medium entrepreneurs in Malaysia.

I hope this project paper will meet the requirements and expectations of the school. I thank you for all guidance, advice and support that you have generously rendered to enable the completion of this project paper.

Thank you	•	
AMIELDA 200066179		IBRAHIN

ABSTRACT

The aim of this research is to study the effectiveness of the incubator program offered by SIRIM Berhad to all small and medium entrepreneurs in Malaysia.

This study is based on information from interviews and questionnaires. This report outlined the findings, analysis and recommendation based on the questionnaire distributed to the respondents. Most of the respondents were asked about their perception and opinion on satisfaction and dissatisfaction about the incubator scheme.

The questionnaire consists of two sections to determine company's satisfaction on every aspect such as quality of product, types of advantages and services given and others.

From the study, a few recommendations may assist the success of the incubator program by increasing the companies' loyalty to maintain a good relationship with the other companies are joining the scheme.

TABLE OF CONTENTS

LETT	ER OF	TRANSMITAL	i	
ABS	ii			
ACKI	iii			
TABL	iv			
LIST OF TABLES			vi	
СНА	PTER			
1.0	INTRODUCTION			
	1.1	Background of the company	1	
		1.1.2 Background of the study	4	
	1.2	Problem statement	5	
	1.3	Research questions	7	
	1.4	Research objectives	7	
	1.5	Scope of coverage	8	
	1.6	Time frame	8	
	1.7	Limitation of the study	8	
	1.8	Research methodology	10	
	1.9	Definition of terms	11	
	1.10	Significance of study	12	
2.0	LITE	RATURE REVIEW	. 13	
3.0	RESE	RESEARCH METHODOLOGY		
	3.1	Introduction	21	
	3.2	Description of the companies	21	
	3.3	Sources of data	22	
		3.3.1 Primary data	22	
		3.3.2 Secondary data	22	
	3.4	Description of the population	23	

	3.5	Sampling frame	23		
	3.6	Sampling technique	24		
	3.7	Survey Instruments	24		
		3.7.1 Questionnaires	24		
		3.7.2 Interviews	26		
	3.8	Procedures for analysis of data	27		
4.0	DATA	DATA ANALYSIS AND INTERPRETATION OF DATA			
	4.1	Statistical summary of information	28		
	4.2	Summary of name of product	28		
	4.3	Summary of type of services	29		
	4.4	Summary of year joined the incubator scheme	30		
	4.5	Summary of number of workers	30		
	4.6	Summary of Reason for working together with the scheme	31		
	4.7	Summary of Need To Establish Advisor	32		
	4.8	Summary of Reason o Be Establish	33		
	4.9	Summary of type of advantages	33		
	4.10	Summary of capacity of product	34		
	4.11	Summary of time period	35		
	4.12	Summary of condition of the equipment	36		
	4.13	Summary of problem caused with the equipment	37		
	4.14	Summary of major problem with caused with the scheme	38		
	4.15	Summary of quality of product	38		
	4.16	Summary of business affected	39		
	4.17	Summary of product accepted	40		
	4.18	Summary of commercialization product	40		
	4.19	Summary of method to encourage SMI entrepreneurs	41		
	4.20	Summary of rental for space and equipment	42		
	4.21	Summary of reason for not agree with the rental	42		
	4.22	Summary of Research & Development done by SIRIM	43		
	4.23	Summary condition of the equipment	43		
	4.24	Summary of opinion to encourage SMI entrepreneurs	44		
	1 25	Summany of husiness operation	45		