UNIVERSITI TEKNOLOGI MARA

THE YOUTH TOURIST SATISFACTION OF DOMESTIC TOURISM PRODUCT AND ELECTRONIC WORD-OF-MOUTH PROMOTION

SAMSIARIAH BT ALIYAS

MASTER IN TOURISM MANAGEMENT

FACULTY OF HOTEL AND TOURISM MANAGEMENT

Candidate's Declaration

I declare that the work in this thesis was carried out in accordance with the regulations

of Universiti Teknologi MARA. It is original and is the result of my own work, unless

otherwise indicated or acknowledge as referenced work. This topic has not been

submitted to any other academic institution or non-academic institution for any other

degree or qualification.

In the event my thesis be found to violate the conditions mentioned above, I

voluntarily waive the right of conferment of my degree and agree be subjected to the

disciplinary rules and regulations of Universiti Teknologi MARA.

Name of Candidate : Samsiariah bt Aliyas

Candidate's ID No : 2011373637

Programme : Master in Tourism Management

Faculty : Faculty of Hotel and Tourism Management

Thesis Title : The Youth Tourist Satisfaction of Domestic

Tourism Product and Electronic Word-of-Mouth

Promotion

Signature of Candidate :

Date : 10th July 2013

ii

ABSTRACT

The focus of this study was to gain a better understanding of the requirements of youth user in Malaysia, the levels of satisfaction associated with the domestic tourism product, the dissemination behaviour by using electronic word-of-mouth (e-WOM) and the mediating effect of satisfaction on the tourism product and e-WOM. Quantitative study method was undertaken to examine the level of satisfaction for domestic tourism products among youth traveller in the country and the e-WOM promotion. A purposive sample of youth tourist, age between 15 to 30 who has experience of using the domestic tourism product was selected. Data that was collected via self-completed questionnaire was tested and analysed by using the descriptive and inferential statistics. The result indicates that in association with the dimensions of tourism product, comprising; accommodation facility, transportation and attraction area, the youth tourist are satisfied with the domestic tourism product available for their usage. In addition, mediating effects of satisfaction is partially mediate the relationship between tourism product and e-WOM. The findings should provide valuable information and insights on the current trend of youth tourism in the country and thus strengthening the current literatures available for this area of study. Practical implications are drawn for the development and marketing of domestic tourism products for the youth market.

Keyword: Youth Tourism, e-WOM, Domestic Tourism, Tourism Product, Tourist Satisfaction

TABLE OF CONTENTS

| | | Page |
|----------------|----------------------------------|------|
| TITI | LE PAGE | i |
| AUT | HOR'S DECLARATION | ii |
| ABS | TRACT | iii |
| ACK | NOWLEDGEMENTS | iv |
| TAB | LE OF CONTENTS | vi |
| LIST OF TABLES | | ix |
| LIST | OF FIGURES | xi |
| | | |
| CHA | APTER ONE : RESEARCH SETTING | |
| 1.0 | Introduction | 1 |
| 1.1 | Background of the Study | 1 |
| 1.2 | Problem Statement | 9 |
| 1.3 | Research Objectives | 12 |
| 1.4 | Research Questions | 13 |
| 1.5 | Conceptual Framework | 13 |
| 1.6 | Research Hypotheses | 14 |
| 1.7 | Significance of Study | 14 |
| | Academic Perspective | 14 |
| | Technical Perspective | 15 |
| 1.8 | Definition of Key Terms. | 15 |
| CHA | APTER TWO : LITERATURE REVIEW | |
| 2.0 | Introduction | 17 |
| 2.1 | Youth Tourist | 17 |
| 2.2 | Tourism Product and Satisfaction | 21 |
| 2.3 | Electronic Word-of-Mouth | 27 |

| CHA | APTER THREE: RESEARCH METHODOLOGY | |
|-----|--|----|
| 3.0 | Introduction | 30 |
| 3.1 | Research Paradigm/Design. | 30 |
| 3.2 | Population and Sample Size | 32 |
| 3.3 | Research Instrument. | 35 |
| | 3.3.1 Questions used in Section (A) of the questionnaire | 37 |
| | 3.3.2 Questions used in Section (B) of the questionnaire | 37 |
| | 3.3.3 Questions used in Section (C) of the questionnaire | 39 |
| | 3.3.4 Questions used in Section (D) of the questionnaire | 40 |
| 3.4 | Pilot Study | 42 |
| 3.5 | Data Collection Process. | 43 |
| | | |
| CHA | APTER FOUR : RESULTS AND ANALYSIS | |
| 4.0 | Introduction | 45 |
| 4.1 | Response Rate | 45 |
| 4.2 | Reliability Coefficient | 46 |
| 4.3 | Respondents Profile | 48 |
| | 4.3.1 Demographic Analysis | 48 |
| | 4.3.2 Respondent Description | 53 |
| 4.4 | Procedures for Analysis. | 55 |
| | 4.4.1 Descriptive Analysis for Level of Satisfaction | 55 |
| | 4.4.2 Correlation Analysis | 59 |
| | 4.4.3 Standard Multiple Regression Analysis | 61 |