

UNIVERSITI TEKNOLOGI MARA

ENTREPRENEURSHIP

(ETR 300)

MOSAIC PALACE

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COVER LETTER

COVER PAGE 16

ACKNOWLEDGMENT 17

1.0 INTRODUCTION

1.1 Introduction 3

1.2 Letter of Partnership Agreement 4

1.2.1 Agreement Condition 5

2.0 THE PURPOSES

2.1 Business Plan Purposes 8

3.0 BUSINESS BACKGROUND

3.1 Background of Business 9

4.0 PARTNERS BACKGROUND

4.1 Profile of General Manager 11

4.2 Profile of Administration Manager 12

4.3 Profile of Operational Manager 13

4.4 Profile of Marketing Manager 14

4.5 Profile of Financial Manager 15

5.0 ADMINISTRATION PLAN

| | | |
|-------|---|----|
| 5.1 | Introduction | 16 |
| 5.2 | 5.1.1 Administration Objectives | 17 |
| | 5.1.2 Business Address | 18 |
| | 5.1.3 Location of Business | 18 |
| | 5.1.4 Location Plan | 18 |
| | 5.1.5 Organization Mission | 19 |
| | 5.1.6 Organization Vision | 19 |
| 5.2 | Organizational Structure | 20 |
| | 5.2.1 Organization Chart | 21 |
| 5.3 | List of Administration Personnel | 22 |
| 5.4 | Working Hours | 22 |
| 5.5 | Schedule of Task and Responsibility | 23 |
| 5.6 | Schedule of Remuneration | 26 |
| 5.7 | List of Furniture and Office Equipments | 27 |
| 5.8 | Working Incentive Scheme | 28 |
| 5.9 | Shop Lot Rental | 30 |
| 5.9.1 | Office Building Layout | 30 |
| 5.10 | Administration Budget | 31 |

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Firstly, we are very grateful to God the Almighty, the Most Compassionate and Most Merciful as it is with His will that we were able to produce this business plan of ours. Also thanks to our family and friends that gave us both the financial and emotional support when we needed them at all times. We would also like to further extend our most gratitude and appreciation to all parties that have given us their full support and encouragement for us during the completion of our business plan proposal. The following are the parties that had been with us, set aside their time and energy to part their knowledge to us, and giving us a great deal of assistance in completing our business plan:

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- Mr. Fairuz Bachok, Tutor for ETR 300
- Mr. Hamjah Rusli, Coordinator of Faculty of Civil Engineering
- Government Departments (Jabatan Bomba, Air, DBKK, KWSP, SOCSO)
- Private Institutions (SESB, Bank Bumiputera Commerce, Telekom Malaysia), and
- Mr. Aziz Abdul Rahman, Technician of Faculty of Civil Engineering.

1.1 INTRODUCTION PARTNERSHIP AGREEMENT

This business plan focuses on the establishment of a shop that sells tiles. In our company, we put customer satisfaction first, by good customer service. These tiles will be selling to various type of customer such as: had agreed on the term of this Partnership Agreement Act.

- ⊙ Personal
- ⊙ Small contractor

Our goods that we sell are mainly used for construction works. We hope that we will be able to catch up with the market share especially in Kota Kinabalu and the nearest district, generally, before expanding our business around Sabah. During this period, tiles product are in high demand as the state is constantly developing, in a medium scale.

For that reason, we hope that with the formation of this business entity, the construction industry will flourish with the existence of our business.

During this agreement was made, it was witnessed by Mrs. Azizan Abd. Hamid (850623 - 12 - 5330) and Mr. Hiyamudin Bin Raseli (850628 - 12 - 5441) which had signed and agreed regarding to this Business Plan.