

UNIVERSITI TEKNOLOGI MARA

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MEGA PERKASA PLUMBING SDN BHD

EDITOR

AZRY ANDI AZZAERI BIN RISYANDI LATIFF

NAZARUDDIN BIN ABDUL TAHA

MOHD. RAHIMI BIN ABDULLAH

NABILB FIKRI BIN ABU HANIFFA

RUSHDI BIN EKSI

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PREFACE

Firstly, we being grateful to Allah S.W.T because with him bless and help, lastly we can make or finished this business plan with our own hard working and co-operation, also helped from other people that involve in making this business plan.

We would like to give our appreciation to UiTM or MEDEC UNIT especially because giving us this opportunity to do this business plan. It is good for the students, especially for us that gives our great experience and teach us how to be an entrepreneur and how to manage and control our business properly.

Our thanks also to our subject tutors, Prof. Madya Mad Yasin Zain and Mr. Mohd Fairuz Bin Bachok with they dedication, instruction and attention in solving and teaching us a problem with our business plan. Also not forgotten to Dewan Bandaraya Kota Kinabalu and Jabatan Air, Kota Kinabalu and other departments that involving for gives us a lot of information and ready to help us every time if we need about piping services.

Finally, we once again would like to thanks to everyone who helps us to do our business plan with no reward ness. We feel sorry if we had a mistake in making this business plan, and we will take notes of all about this problem.

Thank you.

Wassalam.

1.0 INTRODUCTION

Piping or plumbing is another one of services businesses and it is good prospect as a source of income. Nowadays, we know that water is very important to human being, and, a good supplying of the sources is mostly important to get the water clean and pure when getting to the customer. Plumbing process is the method to be considering when supplying the water to the customer, which mean the piping net line must be constructed by the people who knows the about piping or water supplying.

We were choice this type of business is because according from Jabatan Air and Jabatan Perangkaan data, in our state or especially on this city (Kota Kinabalu), there are have a developing and constructing in such a place and other than that the population on the area will increased to be high population because of affecting by the development process. Therefore, we take these advantages by doing these businesses to make money profit and to be one of members that involving to develop this city.

This services business or rather to say contractor business is need high initial capital, mostly for purchasing the material such as pipes and it connection, equipment and others are tendering process. However, there are many banks that we can get loaning the capital. We are choosing to loan from Bumiputera Commerce Bank (BCB) Malaysia for an amount of about RM 50,000.00 because it related with supplying, installing and maintaining businesses. This business is also arranged by the government through the tender and by needed by private consumer who needs to repair their pipes service, all of that is under the Jabatan Air (Water Department) supported.

Before starting this business, at least one of our members have the piping or plumbing licenses by attending the specific courses that organizing by Jabatan Air only. After that we can registered or build our company such as piping or plumbing contractor.

Our business is located at Indah Permai Commercial Area, which considered that development area is about at Kuala Menggatal (Zone 8) to Kuala