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**CHALLENGES OF MALAYSIA'S CONTRACTORS IN
MALAYSIAN INTERNATIONAL PROJECTS.**

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ABSTRACT

Limited number of Malaysian contractor who are participate in construction project abroad. Government had a programme with target to winning back market share domestically and competition in international market. Malaysia contractor need to participate more in internationalise construction practices. The aim of this research is to identify the challenges of Malaysia's contractors in Malaysian international project. The objectives of this research are to identify the factors that influence the involvement of Malaysia's contractors in Malaysian International projects, to determine the barriers that influence the involvement of Malaysia's contractors in Malaysian International projects and to promote involvement of Malaysia's contractors in Malaysian International projects. The survey was carried out by using questionnaire method. The respondent are the contractor Grade G7 registered with Construction Industry Development Board (CIDB). Respondents are required to rate the factors using their experience involved in local and international projects on how all factors affect their involvement in international projects. Consequently, the data obtained was analysed using SPSS and Microsoft Excel. The analysed data was presented in the form of pie chart and table. The result from the survey indicates that, previous experience on the similar project boost the involvement of contractor in international project. Meanwhile, insufficient funds to funding global project is the main barriers that affect the contractors. There are facilitating factors that can enhance and promote the potential contractor involve in international projects. Firstly, managing financial resource, secondly, kept in touch with previous organisation or parties, and thirdly maintain good reputation based on the record of previous works or project.

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CHAPTER 1: INTRODUCTION

CHALLENGES OF MALAYSIA'S CONTRACTORS IN MALAYSIAN INTERNATIONAL PROJECTS.

1.1 INTRODUCTION

Malaysia is a country that is moving towards the direction of economic growth. Currently, Malaysia's economy has expanded at 5.9 per cent as compared to 6.2 per cent in the preceding quarter of 2017 (Department of Statistic Malaysia, 2017). International constructional project is defined as a process of constructing a building or an infrastructure in foreign country. It also refers to the construction firms that leave their home markets to search for opportunities abroad. Construction projects involve many features such as long period of process, complicated works and variety of environment, financial intensity and dynamic organization structures, which also involves many parties such as client, contractor and consultant to manage the construction smoothly. In addition, international projects involve many multinational participants from different cultural background, political and economic (Bakar 2008). (Construction Industry Development Board (CIDB) 2016b) stated that 755 overseas projects were completed with RM86.43 Billion, 41 number of current overseas projects with the value of RM 21.25 Billion and 30 miscellaneous overseas projects with the value of RM 8.17 Billion. With a total participation of 115 number of contractors who ventured in overseas projects, 57 number of countries had been recorded to collaborate with Malaysian contractors.

In order to achieve high-income status, Malaysian players need to participate more in construction projects in term of internationalizing construction practices and standards, as well as strengthening the access to financing Malaysian champions going abroad. Most of the major Malaysian contractors have agreed to concentrate on foreign ventures outside of Malaysia's broad. This is supported by the initiatives of this programme to not only allow Malaysia to guarantee its business' sustainability but