

UNIVERSITI TEKNOLOGI MARA
FACULTY OF ACCOUNTANCY

(ENT300) ENTREPRENEURSHIP

BUSINESS PLAN 'HEALTH PARADISE'

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Table of Contents

| Contents | Page |
|-----------------------------------|---------|
| Executive summary | 4 |
| 1.0 Introduction | 4 |
| 2.0 Purpose of the business | 5 |
| 3.0 Company background | 6 |
| 3.1 Logo of company | 7 |
| 4.0 Owner of the company | 8 - 11 |
| 4.1 Partnership agreement | 12 - 14 |
| 5.0 Location of business | 15 |
| 6.0 Marketing plan | 16 |
| 6.1 Service/ Product description | 17 |
| 6.2 Target market | 18 |
| 6.3 Market size | 19 |
| 6.4 Competition | 20 - 21 |
| 6.5 Market share | 22 |
| 6.6 Sales forecast | 23 |
| 6.7 Marketing strategy and budget | 24 - 30 |
| 6.8 Marketing budget | 31 |
| 7.0 Operation plan | 32 |
| 7.1 Operation objectives | 32 |
| 7.2 List of menu | 33 - 37 |
| 7.3 Operation layout | 38 |
| 7.4 Business premise | 39 |
| 7.5 List of equipment | 40 - 41 |
| 7.6 List of raw material | 42 |
| 7.7 Operational expenditure | 43 |
| 7.8 Purchase projection | 44 |
| 7.9 Operational budget | 45 |



| 8.0 Administration plan | 46 |
|---|---------|
| 8.1 Mission and vision | 47 |
| 8.2 Organization chart | 48 |
| 8.2.1 List of administrative personnel | |
| 8.3 Schedule of task and responsibilities | 49 - 50 |
| 8.4 Schedule of remuneration | 51 |
| 8.5 List of furniture and office equipment | 52 |
| 8.6 Organization/Administration budget | 53 |
| 9.0 Financial plan • | 54 |
| 9.1 Objective of financial plan | 54 |
| 9.2 Financial task and responsibilities | 55 |
| 9.2.1 Financial strategies | |
| 9.2.2 Importance of financial plan | |
| 9.3 Financial planning | 56 |
| 9.3.1 Marketing budget | 56 |
| 9.3.2 Administration budget | 57 |
| 9.3.3 Operational budget | 58 |
| 9.3.4 Project implementation cost | 59 |
| 9.3.5 Depreciation Schedules | 60 -61 |
| 9.3.6 Loan and Hire Purchase Amortization Schedules | 62 |
| PRO- FORMA Cash Flow Statement | 63 - 64 |
| 9.3.7 PRO – FORMA Income Statement | 65 |
| 9.3.8 PRO – FORMA Business Statement | 66 |
| 9.3.9 Financial Ratio | 67 - 72 |



Executive Summary

1.0 Introduction

Health Paradise is a café located at Tanjung Aru Perdana Park, Kota Kinabalu that allows the entire family to have their juice/smoothie, detox drink and healthy meal in one location. Health Paradise serves men, women and children in any ages. Health Paradise also use moving track to sell juice/smoothie, detox drink and healthy meal and attract more potential customers in different areas such as Tg Lipat.

While there are others café like Health Paradise, Health Paradise will excel due to its attention to detail regarding customer services. Through unheralded customer attention, Health Paradise will slowly but surely gain market share as it create long-term relationship with the customer. Lastly Health Paradise location will allow to attract more customer.

We, Health Paradise believed that fruits and vegetables can reduce health crisis, someday people will alert about their health and taking other alternative than drugs. Thus, Health Paradise has seen this opportunity to provide the healthy meal yet delicious to all people in any gender.

We, Health Paradise saw the opportunity that this business has the potential of success provided that it is handled efficiently. People have always know that fruits and vegetables can reduce their health crisis but some might not consume fruits and vegetables directly. Health Paradise sees this as a way to prosper in this market by making fruits and vegetables delicious.

