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PETRONAS



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INDUSTRIAL TRAINING REPORT



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EXECUTIVE SUMMARY

During my internship at Mesra Retail and Café Sdn Bhd, a wholly owned subsidiary of Petronas Dagangan Berhad, I served as a Finance Intern specializing in Procurement and Contract Management. This role provided an invaluable opportunity to gain hands-on experience in the financial operations of a leading retail and café chain within the petroleum industry.

My key responsibilities included assisting in the end-to-end procurement process, and facilitating the drafting, reviewing, and administration of contracts to ensure compliance with corporate policies and legal standards.

Through my efforts, I also enhanced contract management practices, and reducing contract-related risks. This internship allowed me to develop key skills, including analytical and problem-solving abilities, negotiation and communication skills, and proficiency in procurement and contract management systems. Overall, this experience significantly enriched my understanding of the financial aspects of procurement and contract management, preparing me for a successful career in finance. I am grateful for the opportunity to contribute to Mesra Retail and Café Sdn Bhd and look forward to applying these learnings in future roles.



COMPANY'S BACKGROUND

Mesra Retail and Café Sdn Bhd is a wholly owned subsidiary of Petronas Dagangan Berhad, the marketing and retailing arm of Petroliaam Nasional Berhad (PETRONAS), Malaysia's national oil and gas company. Established to enhance the retail experience for customers at PETRONAS service stations, Mesra Retail and Café operates a network of convenience stores and cafés strategically located across Malaysia. The company is committed to providing high-quality products and services, offering a diverse range of food, beverages, and everyday essentials to meet the needs of on-the-go consumers. By leveraging the strong brand reputation and extensive infrastructure of PETRONAS, Mesra Retail and Café Sdn Bhd continues to expand its footprint and enhance customer satisfaction through innovation, quality, and convenience.

Vision and Mission

We are committed to do our best for you.



Vision



Mesra Retail & Cafe Sdn Bhd aims to deliver excellence, innovation, and quality services to its customers. As part of the PETRONAS family, it contributes to the nation's energy landscape.

Mission



The mission of Mesra Retail & Cafe is to provide top-quality services while promoting healthy eating and improving the lives of the local community. Through its cafes and complementary businesses, it strives to be a vital player in the retail industry.