MARA UNIVERSITY OF TECHNOLOGY, MALACCA

A STUDY ON THE ASSOCIATION OF QUALITY
SERVICES AND CUSTOMER SATISFACTION: A CASE
STUDY AT RENAISSANCE KOTA BHARU, KELANTAN

BEING A THESIS SUBMITTED FOR THE FULFILLMENT OF PROGRAMME BACHELOR OF CORPORATE ADMINISTRATION (HONS)

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MARCH 2004

ACKNOWLEDGEMENT

"In the name of Allah, Most Gracious and Most Merciful"

First and foremost, I would like to thank God for giving one the strength to finish this research report. I would like to take this opportunity to extend my greatest gratitude to my mum, dad and other family members who gave me the constant support in completing the thesis of magnitude.

This research was under supervision of my advisor Professor Madya Rozalli bin Hashim. He had given me her full support to finish this thesis. A lot of effort was taken in order to complete this research report since there were many barriers and unpredictable problems. Thank you for being a lecture, advisor and friend who always give full support to me.

I would like to extend my utmost appreciation to Mr Kamarul Hafiz bin Muhamed and the staff of Renaissance Kota Bharu, who are people of great compassion of their cooperation, knowledge and advice and also supplying the necessary data and documentation required for this study. Thank you also to individuals and business organization that gave full cooperation and confidence for this research report.

Thanks again to all the lecturers who throughout the years of my study, provided effort in teaching, guidance and sharing of their experiences. A sincere appreciation to your support and commitment in guide me throughout the journey.

Last but not least, thanks to all my colleagues and also my housemate by giving me the support and assistance throughout the completion of the study.

May Allah bless all of you. Wassalam.

ABSTRACT

This research paper is focusing on customer perception and satisfaction on service quality provided at Renaissance Kota Bharu. The objective of the study is to determine the important factors used by the customer in choosing the hotel and resort and to identify the level of customers' perception and satisfaction towards the service quality provided. Furthermore researcher want to identify the areas, which the delivery of the services provided by the resort can be improved.

In the literature review, researcher examined the definition of the perception, customer satisfaction, service quality and employees, which relate in this study and give a clear view of the overall research. Beside that, researcher explained the component of service quality which consist the service reliability, responsiveness, assurance, tangibles and empathy as a guidance to measure the customers perception and satisfaction towards the service quality provided at Renaissance Kota Bharu.

For this study, researcher collected primary and secondary data. The target populations for this study are among local and foreign tourist that comes to Renaissance Kota Bharu.

SPSS (Statistical Packages for Social Science) program was used to analyze the questionnaires based on descriptive analysis. From the findings, researcher has identified the important factors used by customers in choosing the hotel and resort. Researcher also have identified the areas of the delivery of services, which need to

improve by the resort. Here, researcher has come out with the recommendations and suggestions to improve the services provided at Renaissance Kota Bharu.