# THE STUDY OF THE IMPLEMENTATION OF THE CURRENT PURCHASING SYSTEM IN FUJITSU COMPONENT (M) SDN BHD

## NORZANARIA MOHAMED NOR 99108719

# BACHELOR OF BUSINESS ADMINISTRATION WITH HONOURS (MARKETING) FACULTY OF BUSINESS MANAGEMENT UNIVERSITI TEKNOLOGI MARA MELAKA

**APRIL 2001** 

#### **ACKNOWLEDGEMENTS**

My specific acknowledgement is dedicated to my advisor, Puan Sabariah Hj. Mahat who has been very helpful in the preparation and completion of this research.

My special thanks goes to Mr. Ho Ha Yin, the FCM training Manager, who has allowed me to do training and research in Fujitsu Component (M) Sdn Bhd. Not forgetting to my supervisor Mr. Muhammad Noh Salikin who has guided me during the training. Others who has given much cooperation such as Miss Samawati Buyati, Mr Saharuden Shukor, Mr Farid Abdul Rahman, the purchasing section and all staffs in FCM.

My special thank also goes to the lecturers who have taught me and not forgetting to Mr. Ismadi Ismail the course tutor of BBA Marketing.

My last acknowledgement is dedicated to my parents who have supported my studies, my classmates and friends who have given encouragement and help in completing this research.

> Norzanaria Mohamed Nor 99108719 UiTM Melaka April 2001

#### **ABSTRACT**

Fujitsu Component (M) Sdn Bhd (FCM) has been operating in Malaysia since July 1986. This company is operating under Fujitsu Takamisawa Corporation Limited (FTC) in Japan. Nowadays, its product is exported throughout the world. In late 1999, due to the Y2K's problem this company changes their software system to the Oracle Application system. Thus this study is conducted to see the FCM staffs' acceptance towards the use of the Oracle Application system and its impact on company's operations.

For the purpose of this study, the exploratory research is used to gain further insight into the problem. The descriptive research is used to enquire a clear specification of the staffs' acceptance on the implementation of the current software. Convenience sampling has been used with 50 respondents as the sample size. The structured-undisguised questionnaire was used and the SPSS method was applied to analyze the data.

The researcher found that the implementation of the Oracle Application in FCM was not established since the staff cannot accept the changes due to the lack of training and motivation given. The weaknesses of the software system itself also caused the implementation to be unsuccessful. The failure of implementation also affected some of the company's operations. Researcher has suggested some recommendations to help the company improve its performance.

## **TABLE OF CONTENTS**

ACKNOWLEDGEMENTS	I
TABLE OF CONTENTS	II
LIST OF TABLES	IV
LIST OF FIGURE	V
LIST OF ABBEREVIATIONS	VI
ABSTRACT	VII
CHAPTERS	
1.0 INTRODUCTION	
1.1 Background of study	1
1.2 Problem statement	3
1.3 Objectives of the study	6
1.4 Significant of the study	6
1.5 Scope of the study	8
1.6 Limitation of the study	9
2.0 LITERATURE REVIEW	10
3.0 THEORITICAL FRAMEWORK	
3.1 Fundamental of computer programming	20
3.2 Training and development	24
3.3 Theory of motivation	27

## 4.0 RESEARCH METHODOLOGY AND DESIGN

4.1 Research design	29
4.2 Population and sampling technique	29
4.3 Questionnaire design	30
4.4 Techniques of data collection	
4.4.1 Primary data	30
4.4.2 Secondary data	31
4.5 Procedure for analysis of data	31
5.0 ANALYSIS AND INTERPRETATION OF DATA	
5.1 Qualitative analysis	32
5.2 Quantitative analysis	36
6.0 GENERAL CONCLUSION	48
7.0 RECOMMENDATION	52
REFERENCES	54
APPENDIXES	