# UNIVERSITI TEKNOLOGI MARA CAWANGAN TERENGGANU KAMPUS DUNGUN

#### BACHELOR OF SCIENCE (HONS) IN FOODSERVICE MANAGEMENT

# MOBILE APPLICATION CONTENT ANALYSIS: AN ANALYSIS ON ONLINE FOOD DELIVERY (OFD) BUSINESS STRATEGIES IN MALAYSIA

### NURULFAIZAH BINTI IZHAR (2018249274) SITI AISAH BINTI MOHD (2018235122)

This undergraduate report (HTM655) submitted to Universiti Teknologi MARA in partial fulfillment of the requirements for the degree of

# BACHELOR OF SCIENCE (HONS) IN FOODSERVICE MANAGEMENT FACULTY OF HOTEL & TOURISM MANAGEMENT KAMPUS DUNGUN

**AUGUST 2021** 

#### **ABSTRACT**

A service in which a business or service delivers food to a consumer through the online is defined as online food delivery. Online food delivery has become more popular and trending as demand has grown. A growing new wave in Malaysia's food and beverage industry is the online food delivery (OFD) service. Online food delivery is the new eating out, and it is not only for take-out and eating out. The changing nature of urban consumers may have contributed to the growth of online food delivery businesses. A mobile application is used to create a food delivery menu. In Malaysia and around the world, the food delivery company sector is booming and has a bright future. People are looking takeout food delivered in conjunction with government normal procedure in the COVID-19 pandemic, since social distancing has become the new norm. The goal of this study, which is based qualitative research approach by employing content analysis, is to identify core and non-core services offered by the OFD through their official mobile application and to determine the information characteristic utilised by the OFD companies in Malaysia to promote their services. About two companies: i) OFD Company G and OFD Company P have agreed to participate in this research. Relevant descriptive texts and photographs from the two OFD companies' mobile applications were used to conduct content analysis. Results showed that there are four information characteristics utilised by the food delivery application (FDA) which are interface/design, functionality, payments method and types of food. There are nine elements that helped define the information characteristic of FDA which are simplicity and interactive, aesthetic, interactive and up to date, convenience, payment method options (cash on delivery [COD]/online payments/ Visa/Master Card & TNG ewallet), reasonable, visibility of things available, price, colour and visual criteria, and variety of meal option. This revealed that the two OFD companies have a well-planned businesses strategy through their mobile application or in this study known as FDA, services. It was found that the FDA provides more than just a broad range of food selection. A meticulous structure and details of information can be experienced by users. It is also interesting to highlight that the FDA of the two OFD companies are seen as online service business which enable to connect between customers (i.e. user), financial service provider and the food business operations including groceries shops at a single purchase transaction.

#### ACKNOWLEDGEMENTS

First and foremost, we would like to thank Allah SWT for the excellent amazing opportunities we had over the six semesters we studied; appreciation for the grace and encouragement Allah SWT has given us in completing this study, to go through all of the hard journeys. We might be willing to address this research challenge together with Allah SWT's guidance. Thanks to Allah SWT for blessing us on our journey to finish this work by providing us with the best of health, energy, and peacefulness to handle with any difficulties throughout the research project

We want to use this chance to convey our heartfelt appreciation to our research supervisor, Dr. Mohd Hairi Jalis, who patiently led us throughout the project. He also provided us with the motivation and support we needed to overcome the difficulties we had while preparing this report. In addition, Madam Jazira Binti Anuar @ Mohd Noor, our wonderful lecturer for the course Undergraduate Project (HTM655) for her daily reminders, encourages, and positive words that we did not know we needed. Thank you to the management department of Universiti Teknologi MARA, Cawangan Terengganu (UiTMCT), Kampus Dungun, and also the two contributing companies for their continuous collaboration and support.

There is nothing more significant to us than the success of this endeavour than our family members especially mak (i.e. mother) and abah (i.e. father). We want our supportive parents and advice to be there for us no matter what we do. We have no words to express our gratitude for having each other to our hard and understanding partners. The fact that we were able to work together was the most important thing that happened during this project. Until we finished this report, we had been supporting each other and filling in any blanks or missing. We attempted to understand one another, and we worked hard and fairly to achieve our goals to complete this project.

The most important is, we would like to express gratitude for our own selves. Each of us has done greatly and able to endure the journey in completing this research. Therefore, we would like to give a clap and a pat to myself as we manage to get through all the hardship successfully. Last but not least, thank you very much to everyone who helped us get to the final corner, including friends, lecturers, siblings, classmates, and even outsiders who happened to be involved in our project.

### TABLE OF CONTENTS

Chapters	Contents	Pages	
	Report Declaration		
	Abstract		
	Acknowledgements	ii	
	Table of Contents	iii	
	List of Tables	ν	
	List of Figures	vi	
	List of Acronyms	viii	
1	INTRODUCTION		
	1.1 Overview	1	
	1.2 Background of the Study	1	
	1.3 Problem Statement	5	
	1.4 Research Objectives	6	
	1.5 Research Questions	7	
	1.6 Significance of the Study	7	
	1.7 Limitations of the Study	9	
	1.8 Definitions of Key Terms	10	
2	LITERATURE REVIEW		
	2.1 Overview	12	
	2.2 COVID-19 Phenomena	12	
	2.2.1 Movement Control Order (MCO)	13	
	2.3 Online Food Delivery System	14	
	2.4 Food Delivery Applications (FDAs)	14	
	2.4.1 Interface/Design	15	
	2.4.2 Functionality	16	
	2.4.3 Payment Method	17	
	2.4.4 Types of Food	18	
	2.5 Food Delivery Applications (FDAs) as a Busin	ness	
	Strategy	20	

	2.0	Conciu	SION	22	
3	RESEARCH METHODOLOGY				
	3.1	Overview			
	3.2	Research Design and Approach			
	3.3	Selection of Case Study			
		3.3.1	Food Delivery Company G	24	
		3.3.2	Food Delivery Company P	25	
	3.4	Data C	follection and Procedures	27	
	3.5	Data Collection Procedure			
	3.6	Plan for Data Analysis			
		3.6.1	Content analysis	30	
	3.7	Resear	ch Ethnic Considerations	31	
	3.8	Summ	ary	32	
4	RESULT AND DISCUSSION				
	4.1	Introduction			
	4.2	Addressing the Research Objectives			
		4.2.1	To Identify Core and Non-core Services		
			Offered by the OFD Companies through		
			Their Official Mobile Applications	34	
		4.2.2	Research Objective 2	53	
	4.3	Summary			
5	RECOMMENDATION AND CONCLUSION				
	5.1	Overview			
	5.2	Recapitulate the Findings			
		5.2.1	Research Objective 1	62	
		5.2.2	Research Objective 2	64	
	5.3	Recommendation for Future Study			
	5.4	Conclusion			
	REFERENCES				