

# UNIVERSITI TEKNOLOGI MARA CAWANGAN TERENGGANU KAMPUS DUNGUN

#### **FACULTY OF HOTEL & TOURISM MANAGEMENT**

## CUSTOMER SATISFACTION TOWARD SERVICE QUALITY OF KFC FAST FOOD RESTAURANT IN DUNGUN

### ZANOR ALBAAITH BIN ZAHARI 2015263412

# THESIS FOR THE REQUIREMENT OF BACHELOR DEGREE IN FOODSERVICE MANAGEMENT FACULTY OF HOTEL AND TOURISM MANAGEMENT

**JULY 2018** 

#### **ABSTRACT**

In fast food industry it plays a crucial role in providing the service to the shoppers. Fast food is one in every of the franchise businesses trends that square measure quite in style lately. With the present of the many nutriment edifice operators that the competition during this business have become larger than ever. Todays so as for the fast food business to remain competitive within the market they to produce quality of service so as to retain client and making retention behaviour among the shoppers. For this study KFC in Dungun was chosen for gathering the knowledge on however service quality influences the client satisfaction.

The aim of this paper is to get a more understanding on the subject study that is to research the customers' satisfaction toward service quality of KFC fast food restaurant in Dungun. Through this study the man of science aims to see the result of Service Quality Dimension consisting of five dimensions, specifically Tangible, Responsibility, Responsiveness, Assurance, and Empathy towards customer satisfaction at the KFC in Dungun. To search out however the influence of those independent variables (quality of service) on the variable quantity (customer satisfaction).

In this analysis paper, quantitative ways that were used. The knowledge was collected through type that contained five dimensions, notably tangible, responsibility, responsiveness, assurance, and empathy. This study confirms direct relationship between Service Quality and shopper satisfaction. Service quality could be a important key admit the unbowed of delivering the quality of service to the consumer thus therefore as for alimentation building KFC to deliver superb quality of service they have to apprehend what is the factors and what is their customers' needs and wants.

#### **ACKNOWLEDGEMENT**

First of all, i am highly grateful to the Most Highness Allah SWT for simplifies my work and give me opportunity to complete this thesis. Alhamdulillah, I managed to complete this thesis within the time given. To be able to step strong and smooth in this way, I have also been supported and supervised by many people to whom I would like to express our deepest gratitude.

I would like to express the deepest appreciation to my supervisor, Madam Khazainah Binti Khalid, who always teaches me. She continuously and convincingly conveyed a spirit of teaching in regard to learn and gain knowledge in this thesis. Without her guidance and constant supervision as well as for providing necessary information regarding this report, and also for her support and persistence help this dissertation would not have been possible.

To my parents and family members it is impossible to adequately express my appreciation for their absolute faithfulness, encouragement, countless sacrifice, and confidence in me. Without their support and constant encouragement this journey would never become reality. For some reason, my family members have become the factor why I keep hanging on to this thesis even though sometimes when I feel discouragement and extremely tired but when I think about my family it gives me the spirit that enable me to keep on.

My thanks and appreciations also go to me group members for their kind co-operation, ideas and encouragement which help me in completion of this thesis.

Last but not least, to me classmate and the people who have willingly helped me out in developing this thesis there nothing else I can say to you to express my gratitude.

Thank You.

### TABLE OF CONTENT

ABSTRACTi	į
ACKNOWLEDGEMENTii	ĺ
TABLE OF CONTENTiii	į
CHAPTER 1: INTRODUCTION1	
1.1 BACKGROUND OF THE STUDY1	
1.2 PROBLEM STATEMENT4	ļ
1.3 RESEARCH OBJECTIVES5	į
1.4 RESEARCH QUESTION5	;
1.5 THEORETICAL FRAMEWORK5	,
1.6 SIGNIFICANT OF THE STUDY5	;
1.6.1 Researcher / Academician5	;
1.6.2 Organization6	į
1.6.3 Customer6	ĺ
1.7 DEFINITION OF TERMS6	Ś
1.7.1 Service quality6	)
1.7.2 Customer satisfaction6	í
1.7.3 Tangible6	Ś
1.7.4 Reliability6	í
1.7.5 Responsiveness6	í
1.7.6 Assurance7	7
1.7.7 Empathy7	7
CHAPTER 2: LITERATURE REVIEW8	}
2.0 INTRODUCTION8	3
2.1 SERVICE QUALITY8	}
2.2 MEASURING SERVICE QUALITY9	)
2.2.1 Gronroos/Nordic model9	)

2.2.2 The SERVQUAL model	10
2.2.3 The DINESERV model	10
2.3 Customer satisfaction	11
2.3.1 Measurement of customer satisfaction	11
2.3.2 Relationship between service quality and customer satisfaction	12
CHAPTER 3: RESEARCH METHODOLOGY	13
3.0 INTRODUCTION	13
3.1 SCOPE OF STUDY	13
3.2 RESEARCH DESIGN	13
3.3 SAMPLING DESIGN	14
3.3.1 Population	14
3.3.2 Sampling size	14
3.3.3 Sampling Technique	15
3.4 DATA COLLECTION METHOD	15
3.5 DATA ANALYSIS	16
CHAPTER 4: FINDING AND INTERPRETATION	17
4.0 INTRODUCTION	17
4.1 RELIABILITY STATISTICS ANALYSIS	17
4.1.1 Pilot Test Result	17
4.1.2 Actual Research	18
4.1.2.1 Customer Satisfaction	18
4.1.2.2 Tangible	18
4.1.2.3 Reliability	18
4.1.2.4 Responsiveness	18
4.1.2.5 Assurance	19
4.1.2.6 Empathy	19
4.1.2.7 Result of The Data	19