

FACULTY OF MECHANICAL ENGINEERING

DIPLOMA IN MECHANICAL ENGINEERING (EM110)

EM110 5B1

FUNDAMENTALS OF ENTREPRENUERSHIP

ENT 300

BUSINESS NAME

MIX INGREDIENT SKEWER

PREPARED FOR:

MADAM THAHIRA BIBI BINTI TKM THANGAL

PREPARED BY:

MUHAMMAD DANIAL FAIZ BIN ROSMAN	(2012498414)
MOHAMMAD FITRI AMAR BIN MOHD NAZRI	(2013196397)
ASYRAF BIN ABDUL RAHIM	(2013109425)
MOHAMAD HAFSHAM BIN MAZLAN	(2013561115)
IKMAL HISHAM BIN ZAINOL	(2013485643)

TABLE OF CONTENTS

TABLE OF CONTENT	1
LETTER OF SUBMISSION	5
ACKNOWLEDGEMENT	8
EXECUTIVE SUMMARY	10

1	INTRODUCTION	12
	1.1 Name of Business	13
	1.2 Nature of Business	14
	1.3 Industry Profile	14
	1.4 Location of the Business	15
	1.5 Date of Business Commencement	15
	1.6 Factors in Selecting the Proposed Business	15
	1.7 Future Prospects of the Business	16
2	PURPOSE	

2.1 Purpose for preparing business plan.	.18
--	-----

3	BUSINESS BACKGROUND	19
	3.1 Vision and Mission	21
	3.2 Organizational Chart	21
	3.3 Logo and Motto	.22

4	BACKGROUND OF PARTNERSHIPS	}
	4.1 General Manager24	
	4.2 Administration Manager25	
	4.3 Marketing Manager26	
	4.4 Operation Manager27	
	4.5 Financial Manager	}
5	PARTNERSHIP AGREEMENT	
6	LOCATION OF THE BUSINESS	,
	6.1 Physical location of the project	3 8
	6.2 Building)
7	ADMINISTRATION PLAN)
	7.1 Organizational Chart for Administration and Finance Department41	I
	7.2 Manpower Planning42	1
	7.3 Schedule of Task and Responsibilities43	,
	7.4 Schedule of Remuneration46	;
	7.5 Office Furniture, Fitting and Office Supplies47	
	7.6 Administration Budget64	
8	MARKETING PLAN	5
	8.1 Marketing Objectives.678.2 Description of products.688.3 Target market.698.4 Market size.728.5 Competitors.77	3) !

ACKNOWLEDGEMENT

Foremost, praise to Allah SWT for his blessings, this project is completely done in the given time period. This task is impossible to complete without guidance and help of several individuals who contributed in the preparation of this project. It is our pleasure to give the greeting as the members of Mix Ingredient Skewer Enterprise because of the passion and dedication to lead this business in tremendous success onwards. We would like to express sincere gratitude to our ENT300 lecturer Madam Thahira Bibi bt Tkm Thangal for the continuous support of our studies. Her patience, motivation, enthusiasm, and immense knowledge has helped us in all the time of research and fulfilling the criteria of this business. In particular, we are grateful to Mr. Basir for enlightening us the first glance of research. We could not have imagined having a better mentor for our ENT300 studies.

Besides that, we would like to thank the rest of our thesis committee for their encouragement, insightful comments, and hard questions.

Our sincere thanks also goes to parents, family, friends who directly and indirectly involved in leading us working on this exciting projects.

To Mix Ingredient Skewer group members, thank you for the stimulating discussions, cooperation, for the sleepless nights we were working together before deadlines, and for all the fun we have had in completing this 9ahim9t

EXECUTIVE SUMMARY

Mix Ingredient Skewer is a brand new company that operated in Malaysia. The name stands for our company which manufactures, sells household appliances called as a skewer machine.

As for the business, we are providing an efficient, portable, and user friendly products especially for the Malaysian. Nowadays, people who are preparing meals such as BBQ and Satay usually having a difficult time to prepare the menu especially in large quantity. In addition, when it comes to size, normal skewer machines in the current market is in massive size. So, we decided to make our life easier by inventing a portable, affordable in cost, multifunction and also time efficient product with high quality.

We already have five main workers with each one of them is holding different position and roles. There are the General Manager, Marketing Executive, Administration Executive, Operational Executive and Financial Executive.

After that, our business target market are from many age categories which are adult, senior citizens, cooks and students who cook. As our product is not pricy and it is affordable, so purchasing it will not be a problem.

Besides that, business plan is necessary to all entrepreneurs. This business plan will include every details of marketing, operation, organization, and financial plan.

We positively believed that we will be able to achieve our business target as our business financial position is well planned and well organized. We will get our capital return in a short period of time and will use the full liability which is given to us.