

FACTORS THAT INFLUENCE THE USE OF CREDIT CARD: A CASE STUDY IN NEGERI SEMBILAN

MUHAMMAD AFIQ BIN BAHARIN 2011646534 NUR LIYANA BINTI MOHD NIZAR 2011696688

BACHELOR OF BUSINESS ADMINISTRATION (HONS) FINANCE FACULTY OF BUSINESS MANAGEMENT UNIVERSITI TEKNOLOGI MARA MALLACA CAMPUS CITY

JUNE 2014

DECLARATION OF ORIGINAL WORK



BACHELOR OF BUSINESS ADMINISTRATION (HONS) FINANCE FACULTY OF BUSINESS MANAGEMENT MARA UNIVERSITY OF TECHNOLOGY

"DECLARATION OF ORIGINAL WORK"

MUHAMMAD AFIQ BIN BAHARIN	(900919-05-5087)
NUR LIYANA BINTI MOHD NIZAR	(920625-14-5042)

Hereby, declare that,

- This work has not previously been accepted in substance for any degree, locally or overseas and is not being concurrently submitted for this degree or any other degrees.
- This project paper is the result of our independent work and investigation, except where otherwise stated.
- All verbatim extracts have been distinguished by quotation marks and sources of our information have been specifically acknowledged.

Signature:	Date:
Signature:	Date:

ABSTRACT

This research is to study the demographic factors as the variable that may influence the usage of conventional credit card and also Islamic credit card in Tenaga Nasional Berhad, Seremban and Negeri Roadstone Sdn. Bhd., Nilai. This research helps to determine the pattern of credit card usage and to identify the factors that influent the usage of credit card. The demographic factors such as income level, educational level, marital status, and gender are help to determine which variable are more influence to the usage of credit card in both companies. The data originally consists of 4 dimension data analysis which includes descriptive, frequency, cross tabulation and correlation. The model will help to evaluate the factors that influence respondents' usage of credit card and to help the bank to know their potential customers and ability customer to pay the debt credit card.

Table of Contents

ACKNO	OWL	EDGEMENT	ii				
LIST O	F TA	BLE	vi				
LIST O	F FIC	GURE	vii				
LIST O	F AB	BREVATION	i				
ABSTR	ACT		>				
Chapter	1		1				
1.1	Int	roduction	2				
1.2	Ba	Background of the study					
1.3	Pro	Problem statement					
1.4	Re	Research Questions					
1.5	Re	search Objective	ε				
1.6	Sig	nificance of the study	ε				
1.6	5.1	Researcher	ε				
1.6	5.2	Banks	6				
1.6		Customers					
1.7		ope and coverage of the study					
1.8	Lir	nitation					
1.8.1 Time Constraints.		Time Constraints					
1.8		Limited of data					
1.9	De	finition Terms					
1.9		Credit card					
1.9		Demographic factors					
1.9		Islamic credit card					
1.9		Usage of credit card					
1.10		mmary					
•							
2.1		roduction					
2.2		edit card studies					
2.3		amic Credit Card					
2.4		ctors influencing credit card usage					
2.4		Demographic Factors					
2.4		Non-Demographic Factors	20				
2.5 Conv		lationship between Demographic Factors and Credit Card Usage: onal and Islamic Credit Card	22				
		Relationship hetween educational level and credit card usage					

2.5	5.2	Relationship between income level and credit card usage	24
2.5	3.3	Relationship between marital status and credit card usage	26
2.5	5.4	Relationship between gender and credit card usage	27
2.6	Cor	nceptual Framework	28
2.6	5.1	Educational Level	29
2.6	5.2	Income Level	30
2.6	5.3	Marital Status	32
2.6	5.4	Gender	33
2.7	Sur	nmary	34
Chapter	' 3		35
3.1	Int	roduction	36
3.2	Res	search Design	36
3.3	Sou	rces of data	37
3.4	Res	search Sampling	38
3.4	.1	Population	38
3.4	.2	Sampling frame	39
3.4	.3	Sample technique	39
3.4	.4	Sample size	40
3.5	Dat	a collection methods	42
3.5	5.1	Questionnaires	42
3.5	5.2	Pilot Study	47
3.6	Dat	ta Analysis	49
3.6	5.1	Exploratory Data Analysis	49
3.6	5.2	Normality test	50
3.6	5.3	Reliability and validity analysis	51
3.6	5.4	Descriptive Analysis	52
Chapter	4		55
4.1	Int	roduction	56
4.2	Exp	ploratory Data Analysis	56
4.2	.1	Reliability	56
4.2	2.2	Validity	58
4.2	2.3	Normality	59
4.3	Dat	ta Analysis	60
4.3	.1	Descriptive Data Analysis	60
4.3	3.2	Correlation	94
Chapter	· 5		96