



**A STUDY ON KEY SUCCESS OF CONTRACTORS
UNDER ENEM CORPORATION SDN BHD**

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“DECLARATION OF ORIGINAL WORK”

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Hereby declare that :

- This work has not previously been accepted in substance for any degree locally or overseas and it is not being concurrently submitted for this degree or any other degrees.
- This project paper is the result of my independent work and investigation except where otherwise stated.
- All verbatim extracts have been distinguished by quotation marks and sources of my information have been specially acknowledged.

Signature :

Date :

30 October 2010

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ABSTRACT

As requirement by subject Industrial Training Report (OPM 662), I have completed this research on “Key Success of Contractors under Enem Corporation Sdn Bhd”. In this research, there are three independent variables that affect key success have been identified which are business skills, management skills and access to capital. Research has been doing on two respondents which are the contractors of Enem Corporation Sdn Bhd. I have taken 108 people to be my respondents and that was the samples of this research.

Objectives of the study are to investigate the key success contractors of Enem Corporation Sdn Bhd, the objectives are to determine the main success factors of contractors under Enem Corporation Sdn Bhd and to identify the relationship between independent variables (business skills, management skills and access to capital) and dependent variable (key success factors).

From the finding of this research, we will know the main key success of contractors under Enem Corporation Sdn Bhd and also able to identify the relationship between independent variables (business skills, management skills and access to capital) and dependent variable (key success factors). Beside that, from the findings also we can come out with some suggestion and recommendation for contractors and Enem Corporation Sdn Bhd itself.