UNIVERSITI TEKNOLOGI MARA (UiTM)

DEPARTMENT OF SPORT MANAGEMENT
FACULTY SPORT SCIENCE AND RECREATION

BUSINESS OF PLAN
BALING ECO SANCTUARY ENTERPRISE

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Faculty of Sports Science and Recreation,  
University Technology Mara,  
40450 Shah Alam  
Selangor Darul Ehsan.

Mr. Ong Tah Fat and Prof. Madya I’Sodri Ariffin.

Sir,

Submission of Business Plan

Referring to the matter above, Banding Eco Sanctuary would start the business at the address mentioned below;

BANDING ECO SANCTUARY ENTERPRISE (BESE)
46 B, JALAN BOLA TAMPAR, 13/14,
SEKSYEN 13, SHAH ALAM,
SELANGOR DARUL EHSAN.

2. We have tried our best to prepare this business plan with all the date complete for your good judgment. This working paper is group effort and all the experience gained is very valuable lesson for the entire group member.

3. We hope you will satisfy with the business plan. Furthermore, we hope that the panel could evaluate the business plan the best that you can.
PARTNERSHIP AGREEMENT LETTER

This partnership agreement had been prepared on 4th of July 2002 and witnessed by advocates and solicitor, which were name by members of partnership.

As rightful of the partnership had agreed on establishing a partnership business and to abide to all rules and regulation as stated below:

1. Name of Business
   The business was agreed upon all partners to name it as “Banding Eco Sanctuary Enterprise”. It is derived from the most popular word and as special items in the business.

2. Enforcement
   The partnership business will be enforced on 6th of July 2002 and it will be valid until an agreed expiry date.

3. Types of Business and Location
   Banding Eco Sanctuary Enterprise will be a resort full with outdoor activities that will be conducted by professional and expert Outdoor Instructor. Not only pleasure that you get but you also get satisfaction in leisure activity. The location chosen is at 46 B, Jalan Bola Tampar, 13/14 Seksyen 13, Shah Alam, Selangor Darul Ehsan.

4. Capital
   Total amount of capital will be RM 100,000 whereby partly is financed by a bank, and the rest was contributed by the partners as below:
   - Muhammad Sahir B. A. Rahim 24 %
   - Sham Sany B. Kamal Huri 19 %
   - Syaiful Azuan B. Abd. Manaf 19 %
   - Mohd Rizal B. Ishak 19 %
   - Nor Azlina Bt. Abd. Karim 19 %

   Bank Pembangunan finances the balance of RM 200,000 with an interest rate of 10% per annum.

   If by any chance that additional capital is required for the purpose of partnership, therefore each partner will contribute the capital by other methods agreed.
5. **Profit**

All partners have the rights on the profit made by the business according to percentage of capital contribution. If any losses occur, it will also be bared by all according to same percentage above. However, if the loss is caused by carelessness of individuals, he/she will bear the loss personally.

6. **Management and Positioning**

All members of partnership had agreed to elect Muhammad Sahir B. A. Rahim as the General Manager Of Banding Eco Sanctuary Enterprise. For other positions, the placements are as below:

- Sham Sany B. Kamal Huri - Administration Manager
- Syaiful Azuan B. Abd. Manaf - Marketing Manager
- Mohd Rizal B. Ishak - Operation Manager
- Nor Azlina Bt. Abd. Karim - Financial Manager

7. **Death or Termination**

If any one of the partners died, his/her family members can replace the position by sending a replacement notice within 2 months after the death. If the family member fails to do so, his/her share will be handed over to the family according to the capital contribution percentage.

Termination, on the other hand will be based on agreement of all parties concerned.

8. **Other Matters**

a) Members of partnership must:
   i) Be honest, trustworthy and sincere to each member of the partnership.
   ii) Concentrate his/her time and energy to the business.
   iii) Resolve all debts and bear the expenses of all possibilities.

b) Without the agreement of all members, one cannot:
   i) Cancel any debts or expenses for members.
   ii) Become a guarantor to any parties that is a threat to any of partner.
   iii) Terminate any worker without any valid reason.
   iv) Lending or owing money of the capital for other party