

MARA UNIVERSITY OF TECHNOLOGY

ENTREPRENEURSHIP (ETR 300)



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**PREPARED BY:
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اَبُوْرَسِيْدِي تِكْنُوْلُوْجِي مَارَا
UNIVERSITI
TEKNOLOGI
MARA



Pusat Pembangunan Usahawan Malaysia
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Rujukan : 500,MEDC (15/2/1)
Tarikh : 13 Januari 2006

KEPADA SESIAPA YANG BERKENAAN

Tuan/Puan

PENGUMPULAN MAKLUMAT UNTUK MATA PELAJARAN ETR300

Dengan segala hormatnya dimaklumkan bahawa penama-penama yang dinyatakan di bawah ini adalah pelajar-pelajar Diploma Sains (Biologi) dari Fakulti Sains Gunaan, Universiti Teknologi MARA, Shah Alam.

| Nama Pelajar | No. Matriks |
|---------------------------|-------------|
| 1. Mohd Faizal Mohd Tawil | 2003625663 |
| 2. Ishak Zakaria @Ali | 2003221146 |
| 3. Nor Asyafa Md Fautzie | 2003221569 |
| 4. Juliana Ali | 2003221743 |
| 5. Islaili Ulfah Yaakob | 2003221695 |

Pada semester ini, mereka sedang mengikuti matapelajaran Keusahawanan (ETR300). Dalam matapelajaran ini, mereka dikehendaki menyiapkan satu tugas menyediakan Rancangan Perniagaan (RP) untuk dibentangkan di akhir semester.

Sehubungan dengan itu, pihak kami amat berbesar hati sekiranya tuan/puan dapat memberikan kerjasama yang sewajarnya kepada pelajar berkenaan agar mereka dapat mengumpul maklumat bagi menyempurnakan tugas yang diberikan. Sekiranya tuan/puan memerlukan maklumat lanjut, sila hubungi pihak kami melalui nombor berikut 03-55225463.

Sekiran, segala kerjasama dan perhatian tuan/puan kami dahului dengan ucapan ribuan terima kasih.

Yang benar

PUAN AZLINA HANIF
Pensyarah MEDEC

/la

ACKNOWLEDGEMENT

Assalammualaikum,

First of all, thanks to God for giving us opportunity to finish our Business Plan. Without Allah's bless we cannot done our project successfully. We also would like to give a priceless gratitude and appreciation to the following person who directly or indirectly involved and guided us in order to complete our business plan project.

In this opportunity, we would like to thanks especially to our ETR 300 lecturer, Pn Azlina Hanif for her guides us to end up our business plan. Her ideas help us a lot for finished up our business plan. We have work hardly to finish our work with her encouragement. Without her motivation, we done this work so stress and difficultly.

We also want to thanks to Cress Body and Slimming Institute, Nniephia Spa Beauty House and Nature's Spa Care for their cooperation in our interview. Their cooperation gives us a lot of information about the spa. The information gives us the real visualize about the business.

Lastly, we want to give our special thanks to our beloved parents, friends and people that involve directly or indirectly to this business plan. All their support and encouragement helps us to work better and give us spirit to do the best.

Thank you.

PARTNER AGREEMENT

All the following terms had been agreed:-

Name of the business

1. The business name is B-Via Spa & Beauty and it is situated at Lot 4F-07 & 4F-08, SACC Mall, Precinct 1.1 & 1.2, Jalan perbandaran 14/9, Seksyen 14, 40000 Shah Alam , Selangor Darul Ehsan.

Agreement period

1. The period of agreement is 6 years attracting from 27th January 2006 but after 5 years, the agreement will be change into a new agreement.

Assets

1. All the assets belong to B-Via Spa & Beauty.
2. Partners are prohibited to use the business assets for personnel use. If the partners are terminated from the business, she/he will be reimbursed according to contribution.
3. Three partners must approve the entire assets purchase document at least

Business capital

1. The business capital is RM 150, 000.
2. The sources of capital are received from each partner who contributes 18% of the capital and the general manager contributes 28% from the capital. The balance of the capital was loan from Bank Islam.

Responsibility

1. All the partners had agrees to appoint Mohd Faizal Bin Md Tawil as the General Manager who responsible to ensure the business operation smoothly as planned.
2. Each partner is responsible for any action relates to the business operation.
3. Every personal is responsible for his owns action. If a partner has makes a decision or act without the consent of others that particular partner will be responsible for all the liability.

Profit and loss

1. All the profits and loss will be distributed to all according to the percentage of distribution equally and fairly. But by the virtue of the Section 26(B) in Partnership Agreement (PA) states that firm must indemnify every partner in respect of payments made a personal liability incurred by him in the ordinary and proper conduct of the business of the firm and in anything necessarily done for the preservation of the business or properly of the firm.

Right of partners

1. In situations where there is no express agreement as to the rights of the partners on matters relating to:
 - i. Right to be share profit, loss and capital according to the contribution.
 - ii. Right in managing the firm.
 - iii. Right to remuneration.
 - iv. Right to introduce a new partner with a unanimous consent.
 - v. Right to have access to the partnership books.
 - vi. Right to an interest on capital contributed.
 - vii. Right to an interest on the sum advanced to the firm.